



# REQUEST FOR QUOTATION FOR SUPPLY of MCAFEE END POINT ENCRYPTION FOR PC AND WINDOWS SERVER SOFTWARE LICENCES

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RFQ Reference Number: NPCI:RFQ:2012-13/0008 dated 16.07.2012

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## Important Detail about RFQ

Note: Bids will be opened in the presence of the Bidders' representative who chooses to attend Bid opening meeting

## Checklist

The following items must be checked before the Bid is submitted:

1. Both the technical and commercial bids prepared in accordance of RFQ document.
2. Envelope “A” Eligibility Criteria Response.
3. Envelop “B” Technical Response
4. Envelope “C” Commercial bid.
5. Copy of this RFQ document duly sealed and signed by the authorized signatory on every page.
6. All the pages of Eligibility Criteria Response, Technical Bid and Commercial Bid duly sealed and signed by the authorized signatory.
7. All relevant certifications, audit reports, to be enclosed to support claims made in the Bid must be in relevant Envelopes.
8. All the pages and submitted document as part of Bid must be duly sealed and signed by the authorized signatory.
9. Prices to be quoted in Indian Rupees (INR).

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## Section 1 – BID Schedule and Address

S.No.	Description	
1	Name of Project	RFQ for Supply of McAfee End Point Encryption for PC and Windows Server Software Licenses.
1	Tender Reference Number	NPCI:RFQ:2012-13/0008 dated 16.07.2012
2	Date of publishing of RFQ Document on the Website	16.07.2012
3	Last date and time of receiving Bidders' Pre-Bid clarifications in writing	24.07.2012
4	Date & Timing of Pre Bid meeting	Not applicable
4	Last date and time for Submission of Bids	31.07.2012 15.00 Hrs.
5	a) Date and Time of Eligibility & Technical Bid Opening b) Date and Time of Commercial Bid Opening	31.07.2012 15.30 Hrs.  Will be informed to the Eligible & Technically qualified Bidders
6	Place of Bid Submission and Opening of Bids	<b>National Payments Corporation of India,</b> 13th Floor, R Tech Park, off western express highway, Nirlon Complex, Near HUB mall , Goregaon-East, Mumbai - 400063
7	Name and Address for communication	<b>IT Procurement</b> <b>National Payments Corporation of India</b> 13th Floor, R Tech Park, off western express highway, Nirlon Complex, Near HUB mall , Goregaon-East, Mumbai - 400063 E-mail: <a href="mailto:itprocurement@npci.org.in">itprocurement@npci.org.in</a>
8	Bid Related Queries	Mr. Prashant Awale:+918108108650 Email:prashant.awale@npci.org.in Mr.Sameer.Singh:+91 8108122817 Email: sameer.singh@npci.org.in
9	Bid Cost	Nil
10	EMD	Nil

*Note: Bids will be opened in the presence of the bidders' representatives who choose to attend. Date and Time of Commercial Bid Opening will be intimated later.*

## ***Section 2 - Introduction***

### **2.1 About NPCI:**

National Payments Corporation of India (NPCI) is a registered Company under Section 25 of the Companies Act, 1956 with its Registered Office at C-9, 8<sup>th</sup> Floor, RBI Premises, Bandra - Kurla Complex, Bandra (East), Mumbai - 400 051, India. NPCI is promoted by 10 Banks in India under the aegis of the Indian Banks Association with majority shareholding by Public Sector Banks.

The 10 promoter banks are State Bank of India, Punjab National Bank, Canara Bank, Bank of Baroda, Bank of India, Union Bank of India, ICICI Bank Ltd, HDFC Bank Ltd, Citibank N.A., and HSBC. The vision, mission and objectives of NPCI are to operate for the benefit of all the Member Banks and the common man at large.

### **2.2 Objective of this RFQ:**

National Payments Corporation of India proposes to procure McAfee endpoint encryption for PC Qty-200 Nos to encrypt users' laptop data at Hard Disk level encryption and Windows 2008 R2 standard (Qty-1 License) and Windows 2008 R2 Enterprise license Qty. 1 license for server.

## ***Section 3 - Scope of Work***

### **3.1 Scope of Work:**

1. The scope of the work is supply of McAfee End Point Encryption for PC Licenses and Windows Server Software Licenses at specified NPCI Office at Mumbai.

#### **a) Goregaon Office:**

National Payments Corporation of India,  
13th floor, South side in R-Tech (Building No-2),  
Pahadi, Goregaon (East) Mumbai-400 063

## ***Section 4 - Eligibility Criteria***

### **4.1 Pre-requisite:**

The Bidder should possess the requisite experience, resources and capabilities in providing the services necessary to meet the requirements, as described in the tender document. The Bidder should also possess the technical know-how and the financial wherewithal that would be required to complete the scope of work. The bid must be complete in all respects and should cover the entire scope of work as stipulated in the document. Bidders not meeting the Eligibility Criteria will not be considered for further evaluation.

### **Eligibility Criteria:**

The invitation to bid is open to all Bidders who qualify the Eligibility Criteria as given below. Failure to provide the desired information and documents may lead to disqualification of the Bidder:

- 4.1.1** The Bidder should be a Company registered under the Indian Companies Act, 1956 since last three years.
- 4.1.2** The Bidder should have minimum annual turnover of Rs.1 Cr. during the last three financial years. (2009-10, 2010-11, and 2011-12).
- 4.1.3** The Bidder should have authorization from OEM Vendor to quote for their products. OEM Vendor Authorization form to be attached (Format as given in **Annexure-D**).
- 4.1.4** The Bidder should be a profit making Company in the last Financial Year
- 4.2.5** The Bidder should provide reference of 2 clients who have procured such software from them.

## ***Section 5 – Instruction to Bidders***

### **A. The Bidding Document**

#### **5.1 RFQ:**

1. RFQ shall mean Request for Quotation
2. Bid, Tender and RFQ are used to mean the same.

**5.2 Content of Bidding Document:**

**5.2.1** The Bid shall be in 3 separate envelopes, Envelope A, B and C. The contents of the Envelopes are mentioned in clause 5.9

**5.3 Clarifications of Bidding Documents and Pre-bid Meeting:**

**5.3.1** A prospective Bidder requiring any clarification on the Bidding Documents may notify NPCI in writing at NPCI's address or through email any time prior to the deadline for receiving such queries as mentioned in Section 1.

**5.3.2** Bidders should submit the queries only in the format given below:

Sr. No	Document Reference	Page No	Clause No	Description in RFQ	Clarification Sought	Additional Remark (if any)

**B Preparation of Bid****5.4 Bid Price:**

**5.4.1** Prices should include all cost including all taxes, duties levies, VAT/Sales Tax and fees whatsoever, except Octroi. Octroi will be paid additionally, at actual on production of original receipt.

**5.5 Period of Validity of Bids:**

Bids shall remain valid for a period of 90 days after the date of bid opening as mentioned in Section 1 or as may be extended from time to time. NPCI holds the right to reject a bid valid for a period shorter than 90 days as non-responsive, without any correspondence.

**5.6 Format of Bid:**

**5.6.1** The bidders shall prepare one hard copy (marked as 'ORIGINAL') of the Bid.

**5.7 Signing of Bid:**

**5.7.1** The Bid shall be signed by a person or persons duly authorized to sign on behalf of the Bidder.



## C Submission of Bid

### 5.8 3-Envelope Bidding process:

**5.8.1** The Bid shall be prepared in 3 different envelopes, Envelope A, Envelope B and Envelope C.

**5.8.2** Each of the 3 Envelopes shall then be sealed and put into an outer envelope marked as ***'Request for Quotation (RFQ) for 'McAfee End Point Encryption and Windows Server Software Licenses'***

**5.8.3** The inner and outer envelopes shall

1. Be addressed to NPCI at the address mentioned in Section 1
2. The inner envelopes shall indicate the name and address of the Bidder.
3. If the outer envelope is not sealed and marked as indicated, NPCI will assume no responsibility for the bid's misplacement or premature opening.

### 5.9 Contents of the 3 Envelopes:

**5.9.1** Envelope 'A' Eligibility Criteria. The following documents shall be inserted inside Envelope A:

1. OEM Vendors Authorization - Annexure1
2. Bidders Information - Annexure 2
3. Eligibility Criteria Matrix - Annexure 3

**5.9.2** Envelope 'B' Technical Bid:

The following documents shall be inserted inside Envelope B

1. Bill of materials with line item details, quantity and product code details without price - **Annexure- 4.**
2. Reference site details and customer contact details.
3. Compliance sheet for Technical Specifications-**Annexure-5.**

**5.9.3** Envelope 'C' Commercial Bid:

1. Commercial price format - **Annexure 6**
2. Commercial Bid form - **Annexure 7**

### 5.10 Bid Submission:

**5.10.1** Bids sealed in accordance with the Instructions to Bidders should be delivered at the address as mentioned in Section 1.

**5.10.2** The offers should be made strictly as per the formats enclosed.

### 5.11 Bid Currency:

All prices shall be expressed in Indian Rupees only.

### 5.12 Bid Language:

The bid shall be in English Language.

### **5.13 Deadline for Submission:**

The last date of submission of bids is given in Section 1, unless amended by NPCI through its website.

### **5.14 Extension of Deadline for submission of Bid:**

NPCI may, at its discretion, extend this deadline for submission of bids by amending the Bidding Documents which will be intimated through NPCI website, in which case all rights and obligations of NPCI and Bidders will thereafter be subject to the deadline as extended.

### **5.15 Late Bid:**

Bids received after the scheduled time will not be accepted by NPCI under any circumstances. NPCI will not be responsible for any delay due to postal service or any other means.

### **5.16 Modifications and Withdrawal of Bids:**

**5.16.1** Bids once submitted will be treated, as final and no further correspondence will be entertained on this.

**5.16.2** No bid will be modified after the deadline for submission of bids

### **5.17 Right to Reject, Accept/Cancel the bid:**

**5.17.1** NPCI reserves the right to accept or reject, in full or in part, any or all the offers without assigning any reason whatsoever.

**5.17.2** NPCI does not bind itself to accept the lowest or any tender and reserves the right to reject all or any Bid or cancel the Tender without assigning any reason whatsoever. NPCI also has the right to re-issue the Tender without the Vendors having the right to object to such re-issue

### **5.18 RFQ Abandonment:**

NPCI may at its discretion abandon the RFQ process any time before the issuance of the Purchase Order.

### **5.19 Bid Evaluation Process:**

**5.19.1** The Bid Evaluation will be carried out in 2 stages.

### **5.20 Contacting NPCI:**

**5.20.1** From the time of Bid opening to the time of Contract award, if any Bidder wishes to contact NPCI for seeking any clarification any matter related to the Bid, it should do so in writing.

## ***Section 6 - Bid Opening***

### **6.1 Opening of Bids:**

**6.1.1** Bids will be opened in 2 stages:

Stage 1 - In the first stage only the Eligibility Criteria Bids and Technical Bids i.e. Envelope A and Envelope B will be opened.

Stage 2 - In the second stage the Commercial Bids i.e. Envelope C will be opened.

## 6.2 Opening of Technical Bids:

- 6.2.1 NPCI will open Envelope 'A' and 'B' in presence of Bidders' representative(s) who choose to be present on the date, time and address mentioned in Section 1 or as amended by NPCI from time to time.
- 6.2.2 The representatives of the Bidders have to produce an authorization letter from the Bidders to represent them at the time of opening of Technical bids. Only one representative will be allowed to represent each Bidder. In case the Bidders' representatives are not present at the time of opening of bids, the bids will still be opened at the scheduled time at the sole discretion of NPCI.

## 6.3 Opening of Commercial Bids:

- 6.3.1 Only those Bids that are technically qualified will be eligible for opening of commercial bids.
- 6.3.2 The representatives of the Bidders have to produce an authorization letter from the Bidders to represent them at the time of opening of Commercial bids. Only one representative will be allowed to represent each Bidder. In case the Bidders' representatives are not present at the time of opening of bids, the bids will still be opened at the scheduled time at the sole discretion of NPCI.

# Section 7 - Bid Evaluation

## 7.1 Preliminary Examination of Technical Bids:

- 7.1.1 NPCI will examine the Bids to determine whether they are complete, whether required information have been provided as underlined in the Bid document, whether the documents have been properly signed, and whether Bids are generally in order.
- 7.1.2 NPCI may waive any minor informality, non-conformity or irregularity in a bid that does not constitute a material deviation provided such waiver does not prejudice or affect the relative ranking of any Bidder.
- 7.1.3 If a Bid is not substantially responsive, it will be rejected by NPCI and may not subsequently be made responsive by the Bidder by correction of the nonconformity.

## 7.2 Evaluation of Technical Bids:

- 7.2.1 Compliance to Technical Requirement stipulated in the RFQ, duly supported by documentary evidence will be evaluated in detail.
- 7.2.2 Technical skill set available, availability of customer support personnel etc., would be considered.
- 7.2.3 Written reply, if any, submitted in response to the clarification sought by NPCI, if any, will be reviewed.
- 7.2.4 NPCI may interact with the Customer references submitted by Bidder, if required.

### 7.3 Evaluation of Commercial Bids:

#### 7.3.1 Arithmetic errors in the Bids submitted shall be treated as follows:

1. Where there is a discrepancy between the amounts in figures and in words, the amount in words shall govern; and
2. Where there is a discrepancy between the unit rate and the line item total resulting from multiplying the unit rate by the quantity, the unit rate will govern unless, in the opinion of NPCI, there is obviously a gross error such as a misplacement of a decimal point, in which case the line item total will govern.
3. Where there is a discrepancy between the amount mentioned in the Bid and the line item total present in the Commercial Bid, the amount obtained on totaling the line items in the Commercial Bid will govern.

#### 7.3.2 Commercial bids of only the technically qualified short-listed Bidders will be opened and evaluated.

### 7.4 Successful Evaluated Bidder:

#### 7.4.1 Bidder who has quoted the lowest will be declared as successful evaluated Bidder who will be called L1 Bidder.

## ***Section 8 - Terms and Conditions***

### **8.1 Notification of Award:**

- 8.1.1** After selection of the L1 bidder and after obtaining internal approvals and prior to expiration of the period of Bid validity, NPCI will send Notification of Award /Purchase Order to the selected Bidder.

### **8.2 Signing of Contract or Purchase Order:**

- 8.2.1** Within 3 days of receipt of Purchase Order, the successful Bidder shall accept the Purchase Order.
- 8.2.2** Failure of the successful Bidder to comply with the above requirements shall constitute sufficient grounds for the annulment of the award.

### **8.3 Taxes and Duties:**

- 8.3.1** All taxes deductible at source, if any, at the time of release of payments, shall be deducted at source as per the prevailing rate while making any payment.
- 8.3.2** Commercial Bid should be inclusive of all taxes, duties, charges and levies of State or Central Governments as applicable, VAT/Sales Tax, insurance, service taxes etc. Octroi shall be reimbursed to supplier by NPCI at actual on production of original receipt.
- 8.3.3** The benefits realized by supplier due to lower rates of taxes, duties, charges and levies shall be passed on by the supplier to NPCI.

### **8.4 Terms of Delivery:**

- 8.4.1** The deliverables shall be delivered within 4 weeks of receipt of the Purchase Order.

### **8.5 Penalty for default in delivery:**

- 8.5.1** If the Bidder does not deliver the deliverables as per the above delivery schedule, or such authorized extension of delivery period as may be permitted in writing by NPCI, NPCI shall impose a penalty @ the rate of 0.5% of the total value of the Purchase Order for each week's delay, subject to a maximum of 5% of the total value of the Purchase Order shall be recovered for delayed deliveries, without prejudice to any other right or remedy available under the Purchase Order.
- 8.5.2** In the case of delay in compliance with the Purchase Order beyond 10 days of the stipulated time period, NPCI will have the right to cancel the Purchase Order.

### **8.6 Service & Support**

- 8.6.1** Bidder shall provide 3 years support for McAfee End Point Encryption. The Bidder shall provide Software Updates/Patches free of cost for McAfee End Point Encryption software supplied to NPCI for period of 3 years.

### **8.7 Repeat Orders (Optional):**

**8.7.1** NPCI has right to alter (increase or decrease) the number of quantities in the Bill of Materials by 25%.

**8.7.2** NPCI has right to place repeat order to the Supplier for any or all of the goods or any services mentioned in this RFQ for a period of 3 months from the date of first Purchase Order.

### **8.8 Payment Terms:**

#### **Supply**

**8.7.1** 90% Payment shall be released against delivery

**8.7.2** 10% shall be released after successful Installation.

**8.7.3** Payment shall be released within 30 days of receipt of correct Invoices

### **8.9 Price:**

There shall be no increase in price for any reason whatsoever.

### **8.10 Installation:**

**8.10.1** Installation shall be deemed to be complete only when all the hardware along with the accessories and software necessary to make the hardware functional are fully installed in the respective locations mentioned in the Purchase Order and accepted by NPCI.

### **8.11 Intellectual Property:**

**8.11.1** Intellectual Property Rights in all Standard software and all off-the-shelf software shall remain vested in the owner of such rights.

### **8.12 Confidentiality:**

The Bidder shall (whether or not he submits the tender) treat the details of the documents as secret and confidential.

### **8.13 Liability:**

The selected Bidder shall indemnify NPCI and be liable for loss due to malfunctioning of the Software as supplied and installed by them. The total liability of the selected Bidder under the contract shall not exceed the total order value placed on the said selected Bidder.

## ***Section 9 - Technical Requirements***

1. McAfee End Point Encryption for PC
2. Windows 2008 R2 Server Standard Software Licenses
3. Windows 2008 R2 Server Enterprise Software Licenses

## Section 10 Documents forms to be put in Envelope 'A'

### Annexure-1

#### Manufacturer's Authorization Form

*[The Bidder shall require the Manufacturer to fill in this Form in accordance with the instructions indicated. This letter of authorization should be on the letterhead of the Manufacturer and should be signed by a person with the proper authority to sign documents that are binding on the Manufacturer. The Bidder shall include it in its bid]*

Date:

To:

WHEREAS

We \_\_\_\_\_, who are official manufacturers/OEM vendors of \_\_\_\_\_ having factories at \_\_\_\_\_ do hereby authorize \_\_\_\_\_ to submit a bid the purpose of which is to provide the following Goods, manufactured by us \_\_\_\_\_, and to subsequently negotiate and sign the Contract.

We hereby extend our full guarantee and warranty, with respect to the Goods offered by the above firm.

Signed by the Manufacturer/OEM Vendor:

Name:

Title:

Dated on \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_



## Annexure-2

### Bidder's Information

Details of the Bidder				
1	Name of the Bidder (Prime)			
2	Address of the Bidder			
3	Status of the Company (Public Ltd/ Pvt. Ltd)			
4	Details of Incorporation of the Company. Certificate to be submitted in Technical bid	Date:		
		Ref#		
5	Details of Commencement of Business	Date:		
		Ref#		
6	Valid Sales tax registration no.			
7	Valid Service tax registration no.			
8	Permanent Account Number (PAN)			
9	Name & Designation of the contact person to whom all references shall be made regarding this tender			
10	Telephone No. (with STD Code)			
11	E-Mail of the contact person:			
12	Fax No. (with STD Code)			
13	Website			
Financial Details (as per audited Balance Sheets) (in Cr)				
14	Year	2009-10	2010-11	2011-12
15	Net worth			
16	Turn Over			
17	PAT			

## Annexure 3

### Eligibility Criteria Matrix

Sr. No.	Description	Complied with statements	Proof attached
1	Registered company under the Indian Companies Act, 1956 since the last 3 years.		Proof should be submitted
2	The bidder should have minimum annual turnover of Rs.1 crores during the last three financial years (2009-10, 2010-11, 2011-12).		Audited balance sheets & Profit /loss statement to be submitted.
3	The Bidder should be a profit making company in the last Financial Year		Audited balance sheets & Profit /loss statement to be submitted.
4.	The Bidder should have authorization from Manufacturers (OEM Vendor) to quote for their products. Manufacturers/OEM Vendor Authorizations form to be attached		Manufacturers/OEM Vendor Authorizations form to be attached.
5.	The Bidder shall provide reference of 2 clients who have procured printers and scanners from them		Proof should be submitted

## Annexure A4

### Declaration regarding Clean Track by Bidder

(On Company/firm's Letterhead)

To,

The Chief Executive Officer  
National Payments Corporation of India,  
C-9, 8<sup>th</sup> Floor, RBI Premises,  
Bandra (E), Mumbai – 400 051.

Sir,

**Re: RFQ No. NPCI: RFQ: 2012-13/0008 dated 16th July 2012 for “Supply of McAfee End Point Encryption for PC and Windows Server Software Licenses”.**

I have carefully gone through the Terms and Conditions contained in the above referred RFQ. I hereby declare that my company/firm is not currently debarred/black listed by any Government / Semi Government organizations/ Institutions in India or abroad. I further certify that I am competent officer in my company/firm to make this declaration.

Or

I declare the following

No.	Country in which the company is debarred/blacklisted/case is pending	Black listed/debarred by Government / Semi Government organizations/ Institutions	Reason	Since when and for how long

(NOTE: In case the company/firm was blacklisted previously, please provide the details regarding Period for which the company/firm was blacklisted and the reason/s for the same)

Yours faithfully,

(Signature of the Bidder)

Printed Name

Designation

Seal

Date:

Business Address:

## Section 11 - To be put in Envelope 'B'

### Annexure 4

#### Short Description of Proposed Software

S.No.	Description of the Equipments/Software proposed	Make	Part No	Type of License	Remarks
1	McAfee End Point Encryption for PC				
2	Windows 2008 R2 Server Standard Software Licenses				
3	Windows 2008 R2 Server Enterprise Software Licenses				

## Annexure 5

### TECHNICAL COMPLIANCE SHEET

S.No.	Description	Make	Type of License	Compliance (Yes/No)
1	McAfee End Point Encryption for PC			
2	Windows 2008 R2 Server Standard Software Licenses			
3	Windows 2008 R2 Server Enterprise Software Licenses			

## ***Section 12 - To be put in Envelope 'C'***

### **Annexure 6**

#### **Price Format**

<b>No.</b>	<b>Line Item</b>	<b>Unit Price</b>	<b>Service tax</b>	<b>Tax</b>	<b>Sub-Total</b>	<b>Qty.</b>	<b>Total Price</b>
1	McAfee End Point Encryption for PC					200	
2	Windows 2008 R2 Server Standard Software Licenses					1	
3	Windows 2008 R2 Server Enterprise Software Licenses					1	
	<b>Total</b>						

## Annexure 7

### Commercial Bid Form

(To be included in Commercial Bid Envelope)

To:

Date:

NPCI

Dear Sir,

**Re: Request for Quotation (RFQ) for 'Supply of McAfee End Point Encryption for PC and Windows Server Software Licenses'**

Having examined the Bidding Documents placed along with RFQ, we, the undersigned, offer to provide the required infrastructure in conformity with the said Bidding documents for the sum of Rs.....(Rupees all inclusive) or such other sums as may be ascertained in accordance with the Schedule of Prices attached herewith and made part of this Bid.

We undertake, if our Bid is accepted, to provide \_\_\_\_\_ for the above purpose within the stipulated time schedule.

We agree to abide by the Bid and the rates quoted therein for the orders awarded by NPCI up to the period prescribed in the Bid which shall remain binding upon us. Until a formal contract is prepared and executed, this Bid, together with your written acceptance thereof and your notification of award, shall constitute a binding Contract between us.

We undertake that, in competing for (and, if the award is made to us, in executing) the above contract, we will strictly observe the laws against fraud and corruption in force in India.

We have complied with all the terms and conditions of the RFQ. We understand that you are not bound to accept the lowest or any Bid you may receive.

Dated this..... Day of.....2012.

(Signature)

(Name)

(In the capacity of)

Duly authorized to sign Bid for and on behalf of