

Date: April 08, 2013

Corrigendum 1

This is with reference to NPCI's RFP #2012-13/0036 dated 26.02.2013 for Centralised Prepaid Solution for NPCI. The prospective Proposers may please note that in the aforesaid RFP, the following clauses are amended.

Amendment is as under:

Description	Existing Clause in RFP	Amended clause in RFP
Section 3 - Scope of Work 3.2 Escrow Mechanism:	<p>a) The Escrow costs shall be borne by BIDDER</p> <p>c) Bidder / IP owner shall ensure NPCI that in any case covered by release conditions when the release is sought, it shall have a worldwide, non-transferable, exclusive, perpetual, irrevocable and fully paid up license to modify, enhance, translate, convert, recompile, reverse engineer, upgrade and otherwise prepare derivative versions of the Escrowed Materials that the NPCI can receive in the manner provided herein, including the right to authorize others to do the foregoing on behalf of NPCI or its affiliates and to authorize thereafter the NPCI or its affiliates the authorized use of the products.</p>	<p>a) NPCI will meet the escrow expenses</p> <p>c) Bidder / IP owner shall ensure NPCI that in any case covered by release conditions when the release is sought, it shall have a worldwide, non-transferable, non-exclusive, perpetual, irrevocable and fully paid up license to modify, enhance, translate, convert, recompile, reverse engineer, upgrade and otherwise prepare derivative versions of the Escrowed Materials that the NPCI can receive in the manner provided herein, including the right to authorize others to do the foregoing on behalf of NPCI or its affiliates and to authorize thereafter the NPCI or its affiliates the authorized use of the products.</p>

Section 5 - Instruction to Bidders 5.26.5	Following is the weightage table given for commercial evaluation Bid	Following is the weightage table given for commercial evaluation Bid																								
	<table><tr><th>Head</th><th>Weightage</th></tr><tr><td>Setup Cost</td><td>35%</td></tr><tr><td>Per transaction cost</td><td>50%</td></tr><tr><td>Per card cost</td><td>5%</td></tr><tr><td>Manhour Cost(RFC/enhancements cases)</td><td>5%</td></tr><tr><td>License cost</td><td>5%</td></tr></table>	Head	Weightage	Setup Cost	35%	Per transaction cost	50%	Per card cost	5%	Manhour Cost(RFC/enhancements cases)	5%	License cost	5%	<table><tr><th>Head</th><th>Weightage</th></tr><tr><td>Setup Cost</td><td>35%</td></tr><tr><td>Per transaction cost</td><td>50%</td></tr><tr><td>Per card cost</td><td>5%</td></tr><tr><td>Manhour Cost (RFC/enhancements cases)</td><td>5%</td></tr><tr><td>License cost</td><td>5% (Cost quoted in 4th year will be considered for Commercial evaluation)</td></tr></table>	Head	Weightage	Setup Cost	35%	Per transaction cost	50%	Per card cost	5%	Manhour Cost (RFC/enhancements cases)	5%	License cost	5% (Cost quoted in 4 th year will be considered for Commercial evaluation)
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Section 7 - Bid Evaluation 7.3 Evaluation of Commercial Bids:		7.3.3 for the purpose of the evaluation of TCO purely for the purpose of the evaluation and not indicative business numbers. The following volumes will be considered for year 1. A) Number of Banks - 7 B) Number of Cards - 2.5 million C) Transaction Count - 12 million																								

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		D) Man hours for Change Request - 100								
Section 8 - Terms and Conditions 8.5 Signing of Contract:	Within 30 days of receipt of the Notification of Award the successful Bidder shall execute the Contract with NPCI. The term of this Contract shall be initially for a period of five years commencing from the date of the site acceptance by NPCI. Failure of the successful Bidder to comply with the above requirements shall constitute sufficient grounds for the annulment of the award.	Within 30 days of receipt of the Notification of Award the successful Bidder shall execute the Contract with NPCI. The term of this Contract shall be initially for a period of five years commencing from the date of the system acceptance by NPCI. Failure of the successful Bidder to comply with the above requirements shall constitute sufficient grounds for the annulment of the award.								
Section 8 - Terms and Conditions 8.3 Taxes and Duties:	Commercial Bid should be inclusive of all taxes, duties, charges and levies of State or Central Governments as applicable, VAT/Sales Tax, insurance, service taxes etc. Octroi shall be reimbursed to supplier by NPCI at actual on production of original receipt.	Commercial Bid should be exclusive of all taxes, duties, charges and levies of State or Central Governments as applicable, VAT/Sales Tax, insurance, service taxes etc. Octroi shall be reimbursed to supplier by NPCI at actual on production of original receipt.								
Section 8 - Terms and Conditions 8.8.2 Performance Based Guarantee	<table><tr><td>Phase</td><td>PBG</td></tr><tr><td>Phase II</td><td>Basis the 10 % of the Business volume (Cash & POS spends on Prepaid portfolio put together) or Rs. 25 Lacs whichever is higher</td></tr></table>	Phase	PBG	Phase II	Basis the 10 % of the Business volume (Cash & POS spends on Prepaid portfolio put together) or Rs. 25 Lacs whichever is higher	<table><tr><td>Phase</td><td>PBG</td></tr><tr><td>Phase II</td><td>Basis the 10 % of the Business volume (Cash & POS spends on Prepaid portfolio put together) or Rs. 25 Lacs whichever is lower</td></tr></table>	Phase	PBG	Phase II	Basis the 10 % of the Business volume (Cash & POS spends on Prepaid portfolio put together) or Rs. 25 Lacs whichever is lower
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Section 8 - Terms and Conditions 8.12.1 SLA and Penalty	Successful Bidder shall guarantee Prepaid System Uptime of 99.982% per year. If downtime of Prepaid System services goes below 99.982% annually, a penalty of INR 3,000.00 for each 0.01% downtime below 99.982% will be charged. Uptime of 99.982% will be tracked on monthly basis. However penalty will be	Successful Bidder shall guarantee Prepaid System Uptime of 99.500% per year. If downtime of Prepaid System services goes below 99.500% annually, a penalty of INR 3,000.00 for each 0.01% downtime below 99.500% will be charged. Uptime of 99.500% will be tracked on monthly basis. However penalty will be calculated for annual uptime calculation and								

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	calculated for annual uptime calculation and will be deducted from the last quarter payments by each bank as advised by NPCI.	will be deducted from the last quarter payments by each bank as advised by NPCI.																				
Annexure C2: Price Format C) Procurement of plastic, Card Pouch, embossing/ personalisation, stuffing and other card related stationary like User Guide, PIN mailer, Card Mailer, if opted by the bank	<table><tr><th>Slab</th><th>Per Card (In Rs)</th></tr><tr><td>Upto 10 thousand</td><td></td></tr><tr><td>Above 10 thousand and upto 25 thousand</td><td></td></tr><tr><td>Above 25 thousand</td><td></td></tr></table>	Slab	Per Card (In Rs)	Upto 10 thousand		Above 10 thousand and upto 25 thousand		Above 25 thousand		<table><tr><th>Slab</th><th>Per Card (In Rs)</th><th>%age allocation for commercial evaluation</th></tr><tr><td>Upto 10 thousand</td><td></td><td>25%</td></tr><tr><td>Above 10 thousand and upto 25 thousand</td><td></td><td>50%</td></tr><tr><td>Above 25 thousand</td><td></td><td>25%</td></tr></table> <u>Pls. refer revised Annexure-C2: Price Format</u>	Slab	Per Card (In Rs)	%age allocation for commercial evaluation	Upto 10 thousand		25%	Above 10 thousand and upto 25 thousand		50%	Above 25 thousand		25%
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FORMAT: Letter of Undertaking	Letter of Undertaking	Letter of Undertaking <u>Annexure H</u>																				
Annexure Z: NON-DISCLOSURE AGREEMENT Article 12: Term	This Agreement shall remain valid from the date last written below until the termination or expiry of this Agreement. The obligations of each Party hereunder will continue and be binding irrespective of whether the termination / expiry of the Agreement for a period of three years after the termination / expiry of this Agreement.	This Agreement shall remain valid from the date last written below until the termination or expiry of this Agreement. The obligations of each Party hereunder will continue and be binding irrespective of whether the termination / expiry of the Agreement for a period of five years after the termination / expiry of this Agreement.																				



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Annexure C3 - License Cost	Year	Licence Cost	Remarks
	Year 1	Rs.	In case NPCI takes the decision to migrate to Phase III within 365 days post successful deployment.
	Year 2	Rs.	In case NPCI takes the decision to migrate to Phase III within 730 days post successful deployment.
	Year 3	Rs.	In case NPCI takes the decision to migrate to Phase III within 1,095 days post successful deployment.
	Year 4	Rs.	In case NPCI takes the decision to migrate to Phase III within 1,460 days post successful deployment.
	Year 5	Rs.	In case NPCI takes the decision to migrate to Phase III within 1,825 days post successful deployment.

Year	Licence Cost	AMC Cost	Remarks
Year 1	Rs.	Rs.	In case NPCI takes the decision to migrate to Phase III within 365 days post successful deployment.
Year 2	Rs.	Rs.	In case NPCI takes the decision to migrate to Phase III within 730 days post successful deployment.
Year 3	Rs.	Rs.	In case NPCI takes the decision to migrate to Phase III within 1,095 days post successful deployment.
Year 4	Rs.	Rs.	In case NPCI takes the decision to migrate to Phase III within 1,460 days post successful deployment.
Year 5	Rs.	Rs.	In case NPCI takes the decision to migrate to Phase III within 1,825 days post successful deployment.

Pls refer revised Annexure-C2 (A)



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Section 1 - BID Schedule and Address Sr No. 7	Last date and time for Bid Submission		Last date and time for Bid Submission	
	April 9, 2013, 3.00 PM		April 30, 2013, 3.00 PM	

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Annexure C2: Price Format (Revised)

(Bidder's Letter Head)

(To be included in Commercial Envelope Only)

Fee	Item	In Rs (Exclusive of Taxes)		
A	One time set-up fee for the prepaid program as defined in the Technical Specification : Per bank One time setup fee shall be paid by bank to vendor for enabling multiple Domestic Prepaid Programs (such as Gift / Payroll / General purpose reloadable prepaid etc.) and Travel Prepaid (foreign currency) product			
B	Per transaction			
C	Procurement of plastic, Card Pouch, embossing / personalisation, stuffing and other card related stationary like User Guide, PIN mailer, Card Mailer, if opted by the bank	Slab	Per Card (In Rs)	
		Upto 10 thousand (M)		
		Above 10 thousand and upto 25 thousand (N)		
		Above 25 thousand (O)		
D	Cost for manhours for application enhancement other than Regulatory / Scheme Mandates.			



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Fee C - In case of bank decides to go for 'Fee C' then payment will be done basis slab as tabulated above. A payment calculation shall be done basis total cumulative cards procured by the bank annually slab wise.

Note: For TCO evaluation purpose only the following numbers may be used

Number of banks – 7, Number of cards – 2.5 million, Transaction count – 12 million and Man hours for change request – 100

E.g.

Number of cards procured by bank (order 1) : 7,500	$7,500 \times M$
Number of cards procured by bank (order 2) : 7,500	$2,500 \times M + 5000 \times N$
Number of cards procured by bank (order 3) : 20,000	$10,000 \times N + 15,000 \times O$

Please Note: Taxes as applicable from time to time shall be paid by the bank.

Dated this..... Day of.....2013.

(Signature)

(Name) (In the capacity of)

Duly authorized to sign Bid for and on behalf of

Note: For TCO evaluation purpose only the following numbers may be used

Number of banks – 7, Number of cards – 2.5 million, Transaction count – 12 million and Man hours for change request – 100



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Section 12– To be put in Envelope ‘C’

Commercial Format – C2 (A) (Revised)

(Bidder’s Letter Head)

To

Date:

NPCI

Dear Sirs,

Re: RFP No. NPCI: RFP: 2012-13/XXXXX dated XXXX for “Centralized Prepaid Solution”

Having examined the Bidding Documents placed along with the above referred RFP, we, the undersigned, offer to provide the required services in conformity with the said Bidding documents and agree to abide by the Bid and the rates quoted therein for the orders awarded by NPCI up to the period prescribed in the Bid which shall remain binding upon us. Until a formal contract is signed with the selected bidder, this Bid shall constitute a binding Contract between us.

We undertake to sell the license of the “<name of the prepaid application>” to NPCI under this RFP under the following proposal.

Year	License Cost (Exclusive of taxes)	Annual Maintenance Cost (AMC) (Exclusive of taxes)	Remarks
Year 1	Rs.	Rs.	In case NPCI takes the decision to migrate to Phase III within 365 days post successful deployment.
Year 2	Rs.	Rs.	In case NPCI takes the decision to migrate to Phase III within 730 days post successful deployment.
Year 3	Rs.	Rs.	In case NPCI takes the decision to migrate to Phase III within 1,095 days post successful deployment.



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Year 4	Rs.	Rs.	In case NPCI takes the decision to migrate to Phase III within 1,460 days post successful deployment. <u>(License and AMC cost as quoted in this format in year 4 shall be considered for the TCO)</u>
Year 5	Rs.	Rs.	In case NPCI takes the decision to migrate to Phase III within 1,825 days post successful deployment.

License and AMC cost as quoted in this format in year 4 shall be considered for the TCO

We understand that NPCI shall reserve the rights to buy licence from us or take a decision to develop the application in-house and not to buy license from us. We shall have no objection whatsoever about the NPCI decision.

We have complied with all the terms and conditions of the RFP. We understand that you are not bound to accept the lowest or any Bid you may receive.

Dated this..... Day of.....2013.

(Signature)

(Name) (In the capacity of)

Duly authorized to sign Bid for and on behalf of



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Section 1 – To be put in Envelope ‘C’

Annexure C1

Commercial Bid Form (Revised)

(To be included in Commercial Bid Envelope)

To:

Date:

NPCI

Dear Sir,

Re: RFP No. NPCI: RFP: 2012-13/0036 dated 26.02.2013 for “Centralised Prepaid Solution”

Having examined the Bidding Documents placed along with the above referred RFP, we, the undersigned, offer to provide the required services in conformity with the said Bidding documents as quoted in Annexure C2 and Annexure C2 (A) or such other sums as may be ascertained in accordance with the Schedule of Prices attached herewith and made part of this Bid.

We agree to abide by the Bid and the rates quoted therein for the orders awarded by NPCI up to the period prescribed in the Bid which shall remain binding upon us. Until a formal contract is signed with the selected bidder, this Bid shall constitute a binding Contract between us.

We undertake that, in competing for (and, if the award is made to us, in executing) the above contract, we will strictly observe the laws against fraud and corruption in force in India.



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We have complied with all the terms and conditions of the RFP. We understand that you are not bound to accept the lowest or any Bid you may receive.
Dated this..... Day of.....2013.

(Signature)

(Name)

(In the capacity of)

Duly authorized to sign Bid for and on behalf of



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Annexure H

FORMAT: Letter of Undertaking

(Bidder's Letter Head)

To

The Chief Executive Officer

National Payments Corporation of India,

C-9, 8th Floor, RBI Premises,

Bandra Kurla Complex

Bandra(E), Mumbai – 400 051.

Sir,

Reg.: Our bid for Centralised Prepaid System for NPCI

We submit our Bid Document herewith.

We understand that



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- You are not bound to accept the lowest or any bid received by you, and you may reject all or any bid.
- If our Bid for the above job is accepted, we undertake to enter into and execute at our cost, when called upon by you to do so, a contract in the prescribed form. Unless and until a formal contract is prepared and executed, this bid together with your written acceptance thereof shall constitute a binding contract between us.
- If our bid is accepted, we are to be jointly and severally responsible for the due performance of the contract.

Dated at _____ this _____ day of _____ 2013.

Yours faithfully

For _____

Signature: _____

Name: _____