

| PRE B | PRE BID REPLIES FOR NPCI:RFP:2012-13/0035 dated 26.02.2013-RFP for Supply, Installation, Commissioning and Maintenance of Firewall & DDNS Solution | | | | | | | | |
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| 1 | Section-3 | 10 | 3.10 | Scope of work: Supply, installation & maintenance of comprehensive network security solution which includes upgrade or replacement of existing firewall. | Would this be an AS-IS replacement of firewall & load ballancers in case of BUYBACK option or does NPCI expect any design change/new configuration while integrating the new appliances into the network | The implementation would be discussed with the L1 bidder. | | | |
| 2 | Section-3 | 10 | 3.10 | Scope of work; The bidder should study the existing perimeter security environment for providing the upgrade/replacement (buyback) solution before submitting the bids. | Can NPCI share the details of feature & scenario the firewall & load ballancer solution has been implemented in NPCI's network | The implementation would be discussed with the L1 bidder. | | | |
| 3 | Section-3 | 10 | 3.10 | Requirement of one L2 resource at existing NOC setup at Mumbai/Chennai for management. The L2 engineer will provide on- site services during the Business Hours i.e. 9.30 AM to 5 PM and on call support during Holidays and non- business hours. The L2 resource should have the necessary skillset/expertise with minimum 2 years for managing the devices being supplied through this RFP. | Can this L2 engineer be on contract or should he be a core resource of Bidder? | The Engineer should be a core resource of the bidder. Outsourcing or Contract Employee will not be allowed. | | | |
| 4 | Section-2 | 10 | 2.20 | In order to expand the current infrastructure | What is the current infrastructure? Which applications/systems are planned to host behind this new firewalls? | The details will be shared with the L1 bidder. | | | |
| 5 | Section-3 | 10 | 3.1 | Requirement of one L2 resource at existing NOC setup at Mumbai/Chennai for management | Please clarify whether one L2 Resource is required at existing NOC serup at Mumbai/ Chennai or required at both Locations. | One L2 resource is required. The location will be discussed with the L1 bidder. | | | |
| 6 | Section-3 | 10 | 3.1(a) | Solution which includes upgrade or replacement of existing firewall. NPCI has Fortigate 310 B Perimeter firewall & LinkProof 108 Link Load Balancers. (2+4) | These 6 devices to be replaced / buyback option right? | Please refer to the RFP. | | | |

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| 7 | Section-3 | 10 | 3.1(a) | Supply, installation & maintenance of comprehensive network security solution | What will be the site of Installation? | Mumbai & Chennai |
| 8 | Section-3 | 10 | 3.1(b) | Monitoring and Management | What is the Monitoring Window to be considered? | Please refer to the RFP. |
| 9 | Section-3 | 10 | 3.1 | NPCI intends to procure the following devices: Perimeter Firewall - 2 nos. (active-passive appliance needed at each location) Dynamic Domain Name Server - 2 nos. Web Application Firewall (WAF) - 2 nos. | How many total No. of devices to be considered? Does this mean 6 devices at DC & 6 devices at DR? | Please refer to the RFP. |
| 10 | Section-3 | 10 | 3.1 | Study the existing perimeter security environment for providing the upgrade/replacement (buyback) solution | Please provide the complete existing network topology with inventory list of all existing network devices & their details | The details will be discussed with L1 Bidder |
| 11 | Section-3 | 10 | 3.1 | Monitoring and Management (Onsite Resources) | Only 1 No. of Onsite L2 Resource during Business hours & 1 L2 Resource on-call basis during Non-Business hours / Holiday—Right? L2 resource to be considered at what location? Should the L1 resource be also considered for daily operational activity? | Please refer to the scope of work in the RFP. |
| 12 | Section-3 | 10 | 3.1 | The devices should have onsite comprehensive support for a period of 5 years from the date of acceptance from the OEM | Is the Total Project / Contract for 5 Years? | Please refer to the RFP. |
| 13 | Section-3 | 10 | 3.1 | The bidder should migrate to new setup with no/minimum downtime as possible. | Please provide more understanding | The details will be discussed with L1 Bidder |
| 14 | Section-3 | 10 | 3.1 | The bidder should provide OEM product training at NPCI location (minimum 1 week for 10 persons) | Training to be provided at what location? | The details will be shared with the L1 bidder. |
| 15 | Section-2 | 11 | 2.20 | which includes upgrade or replacement of existing firewall. | What is the existing firewall details? Model and make? Is NPCI looking for upgrade or Replacement? | Config sheet will be provided |
| 16 | Section-3 | 11 | 2.20 | The bidder should study the existing perimeter security environment | Is NPCI sharing any diagrams? Can SI check the health of the said devices before replacement? | The details will be shared with the L1 bidder.All the devices are in production environment. |

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| 17 | Section-3 | 11 | 2.20 | Migration to new setup with no/minimum downtime as possible. | To make the Firewall live we require down time? Is this replacement of existing firewall cluster? | No Change in RFP. All the devices are in production environment. |
| 18 | Section-4 | 12 | 4.2 | Pt-6: 'The bidder should have expertise in deploying/configuring all devices mentioned in the RFP with atleast 2 live installations and support. | Do we have to give references of the products proposed in this RFP or will references of similar products work. | Bidder should provide experience letter from 2 customer |
| 19 | Section-4 | 12 | 4.20 | The bidder should not be currently blacklisted by any bank / institution in India or abroad. | The bidder should not be currently blacklisted by any bank / financial institution in India or abroad for corrupt and fradulent practices. | No change in RFP |
| 20 | Section-5 | 14 | 5.60 | Bid Price: Prices should include all cost including all taxes, duties levies, VAT/Sales Tax and fees whatsoever, except Octroi. Octroi will be paid additionally, at actual on production of receipt. The VAT/Sales Tax should be shown separately in the Price Schedule. | We would request NPCI to consider prices exclusive of taxes , all taxes & duties will be be charged extra as per the current rate of taxation in force. Any increase in taxes and duties will be passed on to customer. Any change in statutory taxes, duties and levies shall be borne by the customer on sufficient documentary proof is submitted by the bidder | No change in RFP |
| 21 | Section-5 | 16 | 5.15 | Pt-10: Service provider credentials | Please elaborate. What documentation NPCI wants against this point | The credentials for the successful implementation as per the RFP eligibilty criteria |
| 22 | Section-5 | 16 | 5.15 | Pt-11:Managed Service and Remote NOC credentials | Please elaborate. What documentation NPCI wants against this point. Will this be in a form of self declaration. | 5.15 pt -11 deleted from the RFP |
| 23 | Section-5 | 16 | 5.15 | Pt-11: Managed Service and Remote NOC credentials | What details are required for Managed service and Remote NOC credentials. Will this be in a form of self declaration. | 5.15 pt -11 deleted from the RFP |
| 24 | Section-7 | 22 | 7.50 | Scoring Matrix: Architecture and Network Design | Please share the newtork architecture wherein these devices can be plugged in. | The implementation would be discussed with the L1 bidder. |

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| 25 | Section-7 | 22 | 7.5 | Technical Evaluation Part - A- Managed Service and Remote NOC credentials | Kindly clarify whether NPCI is asking for manged service and NOC of Proposed OEM or Bidder. Also Clarify what credentials NPCI is looking for and what details are expected by NPCI to be provided with technical bid. | The credentials for the successful implementation as per the RFP eligibilty criteria |
| 26 | Section-7 | 22 | 7.5 | RFP Presentation Part - C- Q and A | What does NPCI mean by Q &A for in scoring matrix. | No Change in RFP |
| 27 | Section-8 | 23 | 8.1 | Contract | Iconditions As we understand (ontract Agreement will | Contract shall be defined based on RFP terms. |
| 28 | Section-8 | 23 | 8.3 | Signing of contract | Bidder wishes to clarify that any Purchase Order raised pursuant to the awarding of the RFP will not be a part of the binding document between Bidder and NPCI. | RFP document is definal and binding to Bidders. |
| 29 | Section-8 | 24 | 8.7 | Insurance of Equipment | Please confirm that each good will be covered by insurance, arranged and paid for by Supplier for Purchaser, covering the period until it is delivered to Purchaser or Purchaser's designated location. | Pls refer RFP term clause-8.7 |
| 30 | Section-8 | 25 | 8.80 | | We would request NPCI to consider prices exclusive of taxes , all taxes & duties will be be charged extra as per the current rate of taxation in force. Any increase in taxes and duties will be passed on to customer. Any change in statutory taxes, duties and levies shall be borne by the customer on sufficient documentary proof is submitted by the bidder | No change in RFP |

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| 31 | Section-8 | 25 | 8.10. | Non Delivery of above at NPCI DC & DR Location - at the rate of 0.5% of the total Purchase Order value for 1st year for each week's delay beyond the stipulated delivery period subject to a maximum of 5% In case the delay exceeds two weeks beyond the stipulated delivery period, NPCI reserves the right to impose penalty equal to two times of Purchase order value for 1st year of that particular site and/or cancel the order without prejudice other remedies available to NPCI. | We would request NPCI to modify this as "LD/ penalty for delay shall be levied at 0.5% per week for the late delivery/ undelivered portion of the equipment with a maximum of 2.5% of the late delivery / undelivered portion of the equipment value. Not withstanding anything contained in this tender the maximum LD/ Penalty should be capped @ 2.5 % cost of the undelivered/delayed delivered portion of the material. | No change in RFP |
| 32 | Section-8 | 25 | 8.10 | Penalty for default in delivery - Non Delivery of above at NPCI DC & DR Location - at the rate of 0.5% of the total Purchase Order value for 1st year for each week's delay beyond the stipulated delivery period subject to a maximum of 5% | We suggest that LD should to be applicable only on the delayed / undelivered goods or services. Request you to kindly amend the clause accordingly. | No change in RFP |
| 33 | Section-8 | 25 | 8.8 | Taxes and duties | Bidder wishes to clarify that the charges for the services provided under the RFP shall be exclusive of the applicable taxes. The benefit/burden of any statutory variation in taxes/duties or new imposition of taxes/duties post the commercial bid submission date shall be passed on to the Customer's account. | No change in RFP |
| 34 | Section-8 | 25 | 8.10 | Penalty for default in delivery | bidder wishes to clarify that the penalty for default in delivery shall be levied only If the default is solely and directly attributable to Bidder and such penalty shall be the Customer's sole and exclusive remedy for such default. The aggregate penalties for all the defaults under the Contract shall not exceed 5% of the total contract value. | Penailty for default in delivery is applicable only there is delay from bidder end. |
| 35 | Section-8 | 26 | 8.12 | Bidder shall provide warranty for hardware and software for a period of one (01) year from the date of commissioning or acceptance of the entire system, whichever is later | In the existing clause, later date will always be date of acceptance of the entire system. We request NPCI to consider the warranty start date as 12 months from the date of acceptance or 13months from the date of delivery , whichever is earlier since OEM contract with any SI starts from the date of delivery of products | No change in RFP |

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| 36 | Section-8 | 26 | 8.15 | period and against submission of Performance Bank Guarantee for equivalent amount, issued by a scheduled commercial bank, valid till expiry of the warranty period. | We would request NPCI to consider the below payment terms: 1. 80 % of the equipment cost of Purchase Order will be paid on delivery. 2. 10 % of the equipment cost of Purchase Order after installation of hardware and issue of Acceptance. (Refer 8.13). 3. 10% of the equipment cost of the Purchase Order will be paid after expiry of the warranty period and against submission of Performance Bank Guarantee for equivalent amount, issued by a scheduled commercial bank, valid till expiry of the warranty period. 4. For the purpose of payment, the end of the quarter will be June, Sept, Dec and March. Payment will be released within 30 days of receipt of Invoice, if otherwise in order. | |
| 37 | Section-8 | 26 | 8.15 | | We request NPCI to release the final 10% of the payment at the time of acceptance, on submission of a BG for an equal amount | Pls read as "3. 10% of the equipment cost of the Purchase Order will be paid after expiry of the warranty period or against submission of Performance Bank Guarantee for equivalent amount, issued by a scheduled commercial bank, valid till expiry of the warranty period |
| 38 | Section-8 | 26 | 8.12 | Warranties and Support | Please note and confirm Bidder will provide third party product warranties on a pass-through basis to Customer in accordance with the relevant third party terms and conditions. Further, there are no implied conditions or warranties, including warranties for merchantability and fitness for a particular purpose. | bidder is single point of |
| 39 | Section-8 | 26 | 8.17 | Price | Bidder wishes to clarify that the prices are based on Scope of the RFP. In an event of changes to the scope of the RFP, then the prices may be accordingly changed after mutual acceptance by both parties. | Scope of work & deliverable is clearly defined in the RFP |

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| 40 | Section-8 | 27 | 8.16 | In case NPCI wishes to shift system from one place to another, adequate support will be made available by Bidder for the purpose of dismantling, pre-shifting inspection, post- shifting inspection, installation etc. NPCI will bear all expenses for packing, shifting, insurance and other incidentals at actual. NPCI will not be responsible or liable for any losses, damages to the items of equipment"s, tools and machinery while such dismantling, pre-shifting inspection, post-shifting inspection, and re- installation etc. is being carried out. Bidder shall make available adequate alternative arrangement to ensure that the system functioning is neither affected nor dislocated during the shifting process. | Is there any shifting of equipments planned at this stage, if yes kindly share the details of equipments & locations for the migration activity. As per the RFP it would upgrade/replacement of existing perimeter security solution. Kindly clarify | This clause is applicable at the time of migration plan. |
| 41 | Section-8 | 27 | 8.18.3 | A guaranteed uptime of 99.99% per annum for NPCI Datacenter location | Is uptime asked on overall solution or on indiviual equipment | The service availibility would be per location. |
| 42 | Section-8 | 27 | 8.18.4.b | Critical incidents will be responded immediately and resolved within 45 minutes from the time of occurrence | SLA of 45 minutes will be adhered in location where L2 engineer will be deployed. Pls confirm | The L2 Engineer needs to support the overall solution |
| 43 | Section-8 | 27 | 8.18.4.b & 8.18.5.a | Critical incidents will be responded immediately and resolved within 45 minutes from the time of occurrence Device or spare parts replacements will be provided within 2 hours - for Critical incidents | Please clarify on the SLAs for critical level incidents. In clause 8.18.4.b, critical incidents are to be resolved in 45 minutes whereas in clause 8.18.5.a, device replacement(in other words resolution) asked is 2 hours | No Change in RFP |
| 44 | Section-8 | 27 | 8.18 | 4. Support SLA's: Escalations not resolved by the L2 engineer should be further escalated to L3 Engineer (bidder side/OEM) within 30 minutes from the time of occurrence to resolve the issue. | L3 engineer will work from the remote location of the Vendor. Please clarify. | No Change in RFP |
| 45 | Section-8 | 27 | 8.16 | Migration Activities by NPCI | For Migration activities, we understand that the bidder is expected to support NCPI only with respect to the infrastrcucture that is being provided for the current requirements. Kindly confirm is our understanding correct? | This clause is applicable at the time of migration of equipment from one place to another after implemetation of project. |

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| 46 | Section-8 | 27 | 8.18 | Critical incidents will be responded immediately and resolved within 45 minutes from the time of occurrence. | Critical incidents will be responded within specified time, but resolution time should not be committed in case of hardware/software failure. To maintain this SLA does additional spare kit or standalone hardware to be desired by NPCI ? | The bidder has to provide the overall solution. |
| 47 | Section-8 | 27 | 8.18 | 3a) A guaranteed uptime of 99.99% per annum for NPCI Datacenter locations. | We assume all the three products are in high availability mode. Request you to please confirm the same. If it is not in high availability we would request you to consider uptime of 99%. | For each location HA has to be built in for all 3 services namely Firewall, DDNS & WAF. Uptime for services per location should be 99.99%. |
| 48 | Section-8 | 27 | 8.18 | Penalty: The following clauses are applicable to critical and non-critical incidents. a. Penalty for critical incidents - Any violation in meeting the above SLA requirements which leads to critical incident, NPCI shall impose a penalty of INR 10,000/- (Indian Rupees Ten Thousand only) for each 15 minutes delay up to 4 hours, beyond 4 hours penalty would be INR 20,000 for each 15 minutes. b. Penalty for non-critical incidents: Any violation in meeting the above SLA requirements which leads to non-critical incident, NPCI shall impose a penalty of INR 1000/- (Indian Rupees One Thousand only) per hour. | Penalty is too high. We recommend you to revise the penalty amounts. | No Change in RFP |
| 49 | Section-8 | 27 | 8.18 | SLA Requirements | | No Change in RFP |
| 50 | Section-8 | 27 | 8.18 | 3. Uptime of the NPCI change management processes | Is there any existing Change management policy or process in place? | Yes it is in place |
| 51 | Section-8 | 27 | 8.16 | Migration Activities by NPCI | The Migration Activities will be bounded only around the Scope (Devices supplied, configured) under this RFP. Is our understanding correct? | This clause is applicable at the time of migration of equipment from one place to another after implemetation of project. |

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| 52 | Section-8 | 27 | 8.16 | Migration Activities by NPCI | Bidder will be responsible for supporting the migration activity for the devices supplied only as per this RFP during the 5 years of the Project contract . Is our understanding correct? | Yes-This clause is applicable at the time of migration of equipment from one place to another after implemetation of project. |
| 53 | Section-8 | 27 | 8.18 | Penalty | Changes in Clause | No Change in RFP |
| 54 | Section-8 | 27 | | SLA requirement -99.99% uptime would be applicable on each compoenet or it would on uptime of network/service availability | Penalty Capping to done at 5% of total AMC | No Change in RFP |
| 55 | Section-8 | 28 | 8.18.6.a | Any violation in meeting the above SLA requirements which leads to critical incident, NPCI shall impose a penalty of INR 10,000/- (Indian Rupees Ten Thousand only) for each 15 minutes delay up to 4 hours, beyond 4 hours penalty would be INR 20,000 for each 15 minutes | Request NPCI to kindly relax the penalty amount since there is always a depedency on the OEM's to get the RMA/spares. Also if we plan to keep spares onsite to meet the stringent SLA, it will lead to higher commercials | No Change in RFP |
| 56 | Section-8 | 28 | 8.18.6 | Any violation in meeting the above SLA requirements which leads to critical incident, NPCI shall impose a penalty of INR 10,000/- (Indian Rupees Ten Thousand only) for each 15 minutes delay up to 4 hours, beyond 4 hours penalty would be INR 20,000 for each 15 minutes Penalty for non-critical incidents: Any violation in meeting the above SLA requirements which leads to non-critical incident, NPCI shall impose a penalty of INR 1000/- (Indian Rupees One Thousand only) per hour | Request NPCI to cap the penalty at 5% of the AMC or support value | No Change in RFP |

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| 57 | Section-8 | 28 | 8.18.6 | Penalty: The following clauses are applicable to critical and non-critical incidents. a. Penalty for critical incidents - Any violation in meeting the above SLA requirements which leads to critical incident, NPCI shall impose a penalty of INR 10,000/- (Indian Rupees Ten Thousand only) for each 15 minutes delay up to 4 hours, beyond 4 hours penalty would be INR 20,000 for each 15 minutes. b. Penalty for non-critical incidents: Any violation in meeting the above SLA requirements which leads to non-critical incident, NPCI shall impose a penalty of INR 1000/- (Indian Rupees One Thousand only) per hour. | The maximum aggregate liability of the SLA Penalty shall be limited to 5% of the Warranty or AMC value. | No Change in RFP |
| 58 | Section-8 | 28 | 8.18 | SAL Requirements - Penalty a. Penalty for critical incidents - Any violation in meeting the above SLA requirements which leads to critical incident, NPCI shall impose a penalty of INR 10,000/- (Indian Rupees Ten Thousand only) for each 15 minutes delay up to 4 hours, beyond 4 hours penalty would be INR 20,000 for each 15 minutes. b. Penalty for non-critical incidents: Any violation in meeting the above SLA requirements which leads to non-critical incident, NPCI shall impose a penalty of INR 1000/- (Indian Rupees One Thousand only) per hour | We request NPCI that that the SLA penalties be capped at 10% of the contract value | No Change in RFP |
| 59 | Section-8 | 28 | 8 21 | Supplier shall provide at no additional cost to | Any major upgrade from OEM causing the upgrade in the total hardware or software components. Is NPCI ready for the additional expenses at that time? | No change in RFP |

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| 60 | Section-8 | 28 | 8.18 | a) Penalty for critical incidents - Any violation in meeting the above SLA requirements which leads to critical incident, NPCI shall impose a penalty of INR 10,000/- (Indian Rupees Ten Thousand only) for each 15 minutes delay up to 4 hours, beyond 4 hours penalty would be INR 20,000 for each 15 minutes. | The penalty terms specified are very high. Request you to consider penalty of Rs. 1000 per hour upto a maximum cap of 5%. | No Change in RFP |
| 61 | Section-8 | 28 | 8.18 | b) Penalty for non-critical incidents: Any violation in meeting the above SLA requirements which leads to non-critical incident, NPCI shall impose a penalty of INR 1000/- (Indian Rupees One Thousand only) per hour. | The penalty terms specified are very high. Request you to consider penalty of Rs. 1000 per hour upto a maximum cap of 5%. | No Change in RFP |
| 62 | Section-8 | 28 | 8.22 | Confidentiality | Bidder wishes to submit that the confidentiality obligations shall remain in force for a period of two (2) years from the initial date of disclosure of such Confidential Information. Both parties shall comply with all applicable export and import laws and regulations. | No change in terms of RFP/NDA |

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| 63 | Section-8 | 29 | 8.23 | services provided by this Agreement, 2. breach of any of the terms of this Agreement or breach of any representation or false statement or false representation or inaccurate statement or assurance or covenant by the bidder, 3. bonafide use of the deliverables and or services provided by the bidder, 4. misappropriation of any third party trade secrets or infringement of any patent, trademarks, copyrights etc. or such other statutory infringements in respect of all components provided to fulfill the scope of this | 2. breach of any of the terms of this Agreement or- breach of any representation or false statement or- false representation or inaccurate statement or- assurance or covenant by the bidder, 3. bonafide use of the deliverables and or services- provided by the bidder, 4. misappropriation of any third party trade secrets or infringement of any patent, trademarks, copyrights etc. or such other statutory infringements in respect of all components provided to fulfill the scope of this project, 5. claims made by the employees, sub-contractor, sub- contractor"s employees, who are deployed by the bidder, under this contract, 6. breach of confidentiality obligations of the bidder, 7. Gross negligence or gross misconduct solely attributable to the bidder or by any agency, contractor, sub-contractor or any of their employees by the bidder for the purpose of any or all of the | No change in terms of RFP |
| 64 | Section-8 | 29 | 8.23 | Loss of Data | What kind of data loss is considered here? SI will not guarantee any data loss from any other sources. Is Data loss protection to be considered as part of this solution? Please remove this. | No Change in RFP |

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| 65 | Section-8 | 29 | 8.23 | Indemnity | Bidder wishes to submit that the indemnity shall be payable only against third party claims arising from infringement of patents or copyright by manufactured or logoed Products or from death or any bodily injury or damage to real tangible property for which Bidder is legally liable. In such cases, Bidder shall be liable to pay only the damages, costs, etc as finally awarded by the court. | No change in terms of RFP |
| 66 | Section-8 | 30 | 8.24 | Liability; The selected bidder shall indemnify the NPCI and be liable for loss due to malfunctioning of the equipment or any software as supplied by them. The total liability of the selected bidder under the contract shall not exceed the total order value placed on the said vendor. | We would request NPCI to consider the below clause: The maximum aggregate liability of the Vendor shall not exceed the PO value. All indirect and consequential damages under this Agreement are excluded. Except for the warranties and representations expressly stated herein, Vendor hereby excludes all implied and statutory warranties | No change in terms of RFP |
| 67 | Section-8 | 30 | 8.25 | As Per Draft: Termination of Contract | In the event of termination Customer shall pay bidder for goods delivered and services rendered till the date of termination. The Goods that are complete and ready for shipment within 30 days after the Supplier's receipt of notice of termination, the goods shall be accepted by the Purchaser at the Contract terms and prices. For the remaining Goods, the Purchaser may elect: (a) To have any portion completed and delivered at the Contract terms and prices ; or (b) To cancel the remainder and pay to the Supplier an agreed amount as per the Terms & conditions of the contract for partially completed Goods and for materials and parts previously procured or services rendered by the Supplier. | No change in terms of RFP |

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| 68 | Section-8 | 30 | 8.26 | The selected bidder shall indemnify NPCI and be liable for loss due to malfunctioning of the equipment or any software as supplied and installed by them. The total liability of the selected bidder under the contract shall not exceed the total order value placed on the said vendor. | We propose alternate clause: The maximum aggregate liability of the Vendor shall not exceed the PO value. All indirect and consequential damages under this Agreement are excluded. Except for the warranties and representations expressly stated herein, Vendor hereby excludes all implied and statutory warranties | |
| 69 | Section-8 | 30 | 8.25 | Termination for convenience - NPCI by written notice sent to the bidder may terminate the contract in whole or in part at any time for its convenience giving six months prior notice. The notice of termination shall specify that the termination is for convenience the extent to which performance of the bidder under the contract is terminated and the date upon which such termination become effective | We request NPCI to make payment for the Goods duly supplied and / or Service(s) performed, including also the work in progress, up to the date of termination. The term "work in progress" shall include but not limited to the value of deliverables meant for delivery to the Purchaser (i) for which manufacturing/ service delivery process was initiated by the Supplier or its vendor prior to the date of notice of termination of Contract; or (ii) order was placed by the Supplier on its vendors, prior to the date of notice of termination. | No change in terms of RFP |
| 70 | Section-8 | 30 | 8.24 | Liability | Please clarify that the following is applicable: regardless of the nature of claim, Bidder's aggregate liability for direct damages under this Contract shall not exceed the charges paid by Customer to the Bidder for the individual product or service that is the subject of claim (if recurring, twelve months charges apply)(For instance- AMS portion). Bidder shall in no event be liable for indirect, consequential, incidental or special damages, loss of/damage to, data and third party claims, even if Bidder has been advised of possibility of such damages. | No change in terms of RFP |
| 71 | Section-8 | 30 | 8.25 | Termination of Contract (For convenience) | Bidder requests the deletion of this clause. | No change in terms of RFP |
| 72 | Section-8 | 30 | 8.25 | Termination of Contract (For insolvency) | Bidder requests the deletion of this clause. | No change in terms of RFP |

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| 73 | Section-8 | 30 | 8.25 | Termination of Contract (For non performance) | Please confirm the understanding that either party may terminate the contract, with thirty days prior written notice, if the other party has committed a material breach of the Agreement and if such breach has not been cured during the notice period. Purchaser shall pay Supplier for all products and services provided up to the effective date of termination. | No change in terms of RFP |
| 74 | Section-8 | 31 | | Liquidated damages - The selected bidder shall indemnify NPCI and be liable for loss due to malfunctioning of the equipment or any software as supplied and installed by them. The total liability of the selected bidder under the contract shall not exceed the total order value placed on the said vendor. | We request NCPI to amend the clause to cap the maximim liability of the selected bidder at 10% of the contract value | No change in terms of RFP |
| 75 | Section-8 | 31 | | The selected bidder shall indemnify NPCI and be liable for loss due to malfunctioning of the equipment or any software as supplied and installed by them. The total liability of the selected bidder under the contract shall not exceed the total order value placed on the said vendor. | We would request you to cap the Liquidated Damages upto 10% of the project value | No change in terms of RFP |
| 76 | Section-8 | 31 | 8.26 | Liquidated Damages | Bidder would like to clarify that no indemnity can be provided for loss due to malfunctioning of the equipment or any software as supplied and installed by them. | No change in terms of RFP |
| 77 | Section-9 | 34 | | The Firewall should be Hardware based, purpose-built security appliance with hardened operating system | What is the OEM selection Criteria. NPCI should consider OEM in Gartner Leaders Quadrant and with "Recommended Rating" by NSS Labs Report Is NPCI looking to consider OEM in Gartner Leaders Quadrant ? | No Change in RFP |

| Sr. No | Document Reference | Page No | Clause No | Description in RFP | Clarification Sought | NPCI Comment |
|-----------|-----------------------|---------|-----------|---|---|---|
| 78 | Section-9 | 34 | 9.1.2 | The proposed firewall must allow policy rule creation for application identification, user identification, threat prevention, URL filtering, QOS and scheduling in a single rule and not in multiple locations in the management console. | This is vendor specific as multiple vendors does this via single dashboard from same console | Changed 9.1.2 : The proposed firewall must allow policy rule creation for application identification, user identification, threat prevention, URL filtering, QOS and scheduling in a single rule or dashboard and not in multiple locations in the management console. |
| 79 | Section-9 | 34 | 9.1.3 | The Firewall should support IPSec and SSL VPN technologies | Ideally SSL throughput should be 500 Mbps | Added 9.1.3: The Firewall should support IPSec and SSL VPN technologies with a minimum throughput of 1 Gbps. |
| 80 | Section-9 | 34 | 9.1.4 | Lirowall I broughput | This is Large Packet or Internet MIX. Ideally this should be IMIX throughput This is Large Packet or Internet MIX? | Changed 9.1.4:The firewall should support minimum 15 Gbps Firewall IMIX Throughput |
| 81 | Section-9 | 34 | 9.1.6 | The proposed IPS should support minimum throughput of 3 Gbps | rather than only initial 20K packets. NPCI should | Added 9.1.6: The proposed IPS should support minimum throughput of 3 Gbps. The IPS should inspect entire data stream rather than only initial 20K packets. |
| 82 | Section-9 | 35 | 9.1.10 | 12x10/100/1000 interfaces and minimum of 8x1 Gig SFP interfaces and 4x10 Gig SFP with option to expand number of Ethernet ports. | | No Change in RFP |
| 83 | Section-9 | 35 | 9.1.13 | The proposed firewall should support at least 25 Virtual Systems | Are we planning to use Virtualization or non- virtualization environment. Virtual Systems will make sense only in Virtualized Environment. | Virtualization should be supported. |

| Sr. No | Document Reference | Page No | Clause No | Description in RFP | Clarification Sought | NPCI Comment |
|-----------|-----------------------|---------|-----------|---|---|--|
| 84 | Section-9 | 35 | 9.1.21 | The firewall should support the following functionality - Application Detection, IPS, Anti- Virus, Anti-Spyware, Botnet detection, URL- Filtering, Data Content Filtering, IPSec VPN, SSL-VPN, HA, VS and QOS (marking and /or traffic shaping | What is the granularity in terms of Application Control e.g. more than 3500 Application and 200,000 Social Networking Widgets along with Web 2.0. More than 200+ pre-defined Data Types and 600+ File Types etc. | The details will be shared with the L1 bidder. |
| 85 | Section-9 | 36 | 9.1.33 | The proposed firewall must support tap mode (via mirrored, taped, or SPAN port) | What is requirement of TAP mode in Firewall when running in Production Environment. If not required then should be deleted It is not recommended TAP mode in Firewall when running in Production Environment. Please clarify. | No Change in RFP |
| 86 | Section-9 | 36 | 9.1.34 | The proposed firewall must support transparent mode (layer 1, or bump on the wire) | Pl elaborate, is it similar to 9.1.33 and should be deleted. | No Change in RFP |
| 87 | Section-9 | 36 | 9.1.38 | The Firewall should support Layer 2-7 firewall security services in L2 mode | Does NPCI wants Firewall to run in L2 mode. If not then this should be deleted | 9.1.38 deleted from RFP |
| 88 | Section-9 | 37 | 9.1.48 | The proposed firewall must have IPv6 Routing Support even for virtual routers. | Are we planning to use Virtualization or non- virtualization environment. This features is relevant only for Virtualized environment and should be removed in case Virtualization is not in use. | No Change in RFP |
| 89 | Section-9 | 37 | 9.1.58 | The Firewall should support RFC 3377 - Lightweight Directory Access Protocol (v3) | There were multiple RFC's standards for LDAP and NPCI should ask LADP support. Specific RFC part not be mandatory or deleted as it seems Vendor specific | Changed 9.1.58: The Firewall should support LDAP |
| 90 | Section-9 | 38 | 9.1.59 | The Firewall should support RFC 4347 - Datagram Transport Layer Security (DTLS) | Request you to please remove this clause There were multiple RFC's standards for TLS and Datagram and NPCI should ask for TLS support. Specific RFC part should not be mandatory or deleted as it seems Vendor specific Kindly clarify why this is required. There were multiple RFC's standards for TLS and Datagram and NPCI should ask for TLS support. Specific RFC part seems to be Vendor specific. There were multiple RFC's standards for TLS and Datagram and NPCI should ask for TLS support. Specific RFC part seems to be Vendor specific. There were multiple RFC's standards for TLS and Datagram and NPCI should ask for TLS support. Request NPCI to change the requirement as Firewall should support DTLS and remove any support for any particular RFCs. | Changed 9.1.59: The Firewall should support TLS |

| Sr. No | Document Reference | Page No | Clause No | Description in RFP | Clarification Sought | NPCI Comment |
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| 91 | Section-9 | 38 | 9.1.70 | The Firewall should support for stub multicast routing | Please change the requiremet to should support Multicast forwarding and Routing. | No Change in RFP |
| 92 | Section-9 | 38 | 9.1.61 | The proposed firewall shall support DHCPv6 relay | Are we planning to roll out IPv6 in LAN. If not then this point should be deleted. | Changed 9.1.61: The proposed firewall support for DHCPv6 relay is desired. |
| 93 | Section-9 | 38 | 9.1.62 | The Firewall should support SSL and IPsec encryption performed by dedicated hardware processors | This is Vendor specific as multiple vendors use Software based acceleration which provides more flexibility and scalability. Dedicated hardware processors part should be deleted or made optional Multiple vendors use Software based acceleration . Is hardware processors mandatory or optional. | Changed 9.1.62: The Firewall should support SSL and IPsec encryption performed by dedicated hardware processors or software. |
| 94 | Section-9 | 39 | 9.1.86 | The Firewall should support for dynamically addressed appliances via a central Management Server | Does this mean that the Mangement Server would need to connect to a Firewall System with Dynamically assigned IP address. Kindly clarify. Are we supposed to quote seperate management appliance for each setup or centrailized management which can manage the no of appliance in scope should suffice. | Changed 9.1.86. The firewall should have a central Management Server in active/passive configuration with reporting framework. |
| 95 | Section-9 | 39 | 9.1.91 | The Firewall should support sending accounting information to multiple AAA servers simultaneously | Authorization and Authentication is Supported. | No Change in RFP |
| 96 | Section-9 | 39 | 9.1.92 | The Firewall should support ability to dynamically fall back to the local user database in case of external AAA server outages | Multiple remote servers can be configured on the Fortigate appliance. Also Local user account can be Kindly update if this would meet the security requirement of NPCI. Please remove this point. Should have a flexibility for dynamic and manual fall back as integration with 3rd party AAA not necessarily provides dynamic fall back. NPCI should ask for the support of Automatic or Manual fall back. | Fall back should be supported between AAA server and local database |
| 97 | Section-9 | 39 | 9.1.18 | E-Management | Are we supposed to quote seperate management appliance for each setup or centrailized management which can manage the no of appliance in scope should suffice. | The bidder should offer all the devices required as part of the overall solution. |

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|-----------|-----------------------|---------|-----------|---|--|---|
| 98 | Section-9 | 40 | 9.1.94 | The Firewall should support automatic wiping flash memory contents if an asset recovery or password reset procedure occurs | Password recovery process is initiated with a reboot of the Firewall, hence only Authorized personnel can carry out this activity. FLASH on the fortigate appliances are used for storing signature updates. Kindly update if would meet the security requirement of NPCI. Compact Flash is Vendor Specific as contents can be stored on Hard Disk also. Should have an option of HDD and Compact flash or optional | Added 9.1.94: The Firewall should support automatic wiping flash memory contents/ HDD if an asset recovery or password reset procedure occurs |
| 99 | Section-9 | 40 | 9.1.93 | The Firewall should enable administrators to perform configuration rollback, store multiple configurations and software images in compact flash memory | Hard Disk provide more storage for configuration and software images and its advisable to have HDD. Compact Flash needs to be removed or should have an option of Hard Disk and/or Compact Flash with optional | Added 9.1.93 : The Firewall should enable administrators to perform configuration rollback, store multiple configurations and software images in compact flash memory/HDD |
| 100 | Section-9 | 40 | 9.1.111 | The IPS should support at least Six 10/100/1000BASE-TX. | In case of integrated IPS any all the ports can detect the traffic and have IPS functionality It is assumed this is part of clause 9.1.10. Kindly clarify. | 1). Accepted 2). yes it is part of 9.1.10 |
| 101 | Section-9 | 41 | 9.1.120 | Must be able to identify Layer 2 Address Resolution Protocol (ARP) attacks and man-in- the-middle attacks. | ARP's insecurities can't be exploited remotely,only local attackers can exploit ARP's insecurities. IP mac bindings on the firewall appliance as well as switch's "Port Security can be configured to mitiagte ARP Cache Poisoning techniques. | No Change in RFP |
| 102 | Section-9 | 41 | 9.1.115 | The device should have full virtualization support. Each virtual sensor must be configurable with unique signatures, rules and anomaly detection. | No hardware or logging specification mentioned . Need to also know if a VM based solution can be quoted. Are we planning to use Virtualization or non- virtualization environment. This features is relevant only for Virtualized environment and can be removed in case Virtualization is not in use | The bidder should offer all the devices required as part of the overall solution. Virtualization should be supported. |
| 103 | Section-9 | 41 | 9.1.116 | Virtualized sensor can be managed through CLI and GUI security management tool | Are we planning to use Virtualization or non- virtualization environment. This features is relevant only for Virtualized environment and can be removed in case Virtualization is not in use | Virtualization should be supported. |
| 104 | Section-9 | 41 | 9.1.117 | Support creation of baseline of normal network traffic and then uses baseline to detect worm-infected hosts | Solution should start working in detect and prevent mode from the day one instead on establishing baseline and then detected as baseline might get deviated in case already infection is there | The firewall should start building the baseline from day 1 by activating in detect or prevent mode. |

| Sr. No | Document Reference | Page No | Clause No | Description in RFP | Clarification Sought | NPCI Comment |
|-----------|-----------------------|---------|-----------|--|--|--|
| 105 | Section-9 | 42 | 9.1.124 | Device should have features to prioritize alerts after an alert action is taken place e.g if a high priority attack is dropped, the alert should be logged, however if an high priority attack is allowed, the alert should be an email. | All Attack notification will be sent on e-mail. This would provide a fail-safe method of being intemidated of suspicious/attack activity. Would br kind if NPCI calrifies on the same. | The attack notification should provide logging & email alert option. |
| 106 | Section-9 | 42 | 9.1.125 | The ability to define a default operating system that will be used in the attack relevance calculation - e.g. if a Linux based attack is targeted towards a windows server, the alert severity of the attack should be lowered. | Separate IPS sensors based on Severity, Application can be configures, so if a Sensor based on Serverity "Critical and high", target OS "Microsoft"and applicaton "IIS" then only signatures pertaining to Severity high and critical and target OS Microsoft and application IIS would be enabled. Would be kind if NPCI clarifies on the same. This is OEM specific as every OEM has a different way to handle and address the threat. NPCI should consider the solution which address max. vulnerability coverage for OS and applications like Microsoft, Oracle, IBM, Adobe etc. and have the best catch rate and provide out of the box protection and have "Recommended" rating from NSS. IPS Reports for NSS should be referred. | The signature should have the severity levels defined. |
| 107 | Section-9 | 42 | 9.1.126 | Device should have the ability to dynamically understand the risk posed by an attack to the network so as to best adjust the rating of the alert. This risk should be assessed via various parameters like - relevancy of an attack (Linux vs. windows) and value of target (printer vs. server) | The OEM Threat and Response team carries out extensive research on the threats that are prevelant in todays environment. The criticality of each signature is based on the target OS, Application, Protocol etc. would be kind if NPCI suggest that this approach would meet the security requirement. The criticality of each signature is based on the target OS, Application, Protocol etc. would be kind if NPCI suggest that this approach would meet the security requirement. | The signature should have the severity levels defined. |

| Sr. No | Document Reference | Page No | Clause No | Description in RFP | Clarification Sought | NPCI Comment |
|-----------|-----------------------|---------|-----------|--|---|---|
| 108 | Section-9 | 42 | 9.1.127 | The sensors should be able to detect attacks running inside of these tunnelling protocols - GRE, IP-in-IP, MPLS, and IPv6 | MPLS will not be terminating on the firewall so there would not be any requirement for detecting attacks in MPLS traffic. NPCI should ask for tunneling support in IPS and proposed solution should understand tunneling protocols but GRE and MPLS should be removed as they are generally terminated at Router and will not make provide any value add here. Tunneling support in IPS and proposed solution should understand tunneling protocols but GRE and MPLS should be removed as they are generally terminated at Router and will not make provide any value add here. | MPLS is desired. |
| 109 | Section-9 | 42 | 9.1.133 | G-Reporting | No hardware or logging specification mentioned . Need to also know if a VM based solution can be quoted. | The bidder should offer all the devices required as part of the overall solution. |
| 110 | Section-9 | 44 | 9.1.155 | The proposed firewall shall include a searchable list of currently identified applications with explanation and links to external sites for further clarification | NPCI should look for Application and explanation for that application which can be provided on the same pop-up window and not necessarily link to external sites. This should be set as optional. | Accepted 9.1.155: The proposed firewall shall include a searchable list of currently identified applications with explanation on the same pop- up window or links to external sites for further clarification |
| 111 | Section-9 | 47 | 9.1.213 | Unknown Applications | Kindly elaborate, as this can be specific for specific packet captures and will not be a a part of standard TCP Dump or Wireshark capture | 9.1.213 deleted from RFP |
| 112 | Section-9 | 47 | 9.1.215 | any threat | Kindly elaborate, as this can be specific for specific packet captures and will not be a a part of standard TCP Dump or Wireshark capture | 9.1.215 deleted from RFP |
| 113 | Section-9 | 48 | 9.1.240 | The proposed firewall shall support the same signature packages across all platforms and models | Please change to "Same Signature set should be supported across all platforms and models". | Added 9.1.240: The proposed firewall shall support the same signature packages/sets across all platforms and models |

| Sr. No | Document Reference | Page No | Clause No | Description in RFP | Clarification Sought | NPCI Comment |
|-----------|-----------------------|---------|-------------|---|--|--|
| 114 | Section-9 | 49 | 9.2.1/9.2.2 | Augments and optimizes the DNS infrastructure by taking over the domain resolution process for content requests and delivery for all types of static and dynamic Web content, and processes the request-responses at thousands of requests per second. | All these specifications mention DC / DR Failover and BCP scenario's. However point 9.2.4 also mention GSLB should be a scalable solution. Clarification is required on whether GSLB is required from day1. | The GSLB feature is required on the device, however it is not required from day 1. |
| 115 | Section-9 | 49 | 9.2.2 | Ensure application availability across different sites | | The GSLB feature is required on the device, however it is not required from day 1. |
| 116 | Section-9 | 49 | 9.2.4 | Ensure global load balancing across data centres and should be scalable too. | | The GSLB feature is required on the device, however it is not required from day 1. |
| 117 | Section-9 | 49 | 9.2.5 | Geographic load balancing. | | The GSLB feature is required on the device, however it is not required from day 1. |
| 118 | Section-9 | 49 | 9.2.7 | DR / BCP planning | Should support Topology map as mandatory so all the DNS Appliance will have visibility of application running in DC and DR for BCP Drills and DR Failover | No Change in RFP |
| 119 | Section-9 | 49 | 9.2.3 | Scale DNS performance up to 10x in throughput | RFP asks for solution that should be scalable to 4Gbps throughput. However, this clause mentions performance up to 10x throuhgput. Pls clarify this point. What is current throughput and scalability NPCI is looking for | The solution that should be scalable to 4Gbps throughput |
| 120 | Section-9 | 49 | 9.2.14 | Should support 150 + load balancers and 1000 DNS rules | Pls clarify this point. What is 150+ load balancers. Should mandatory support scripting customize DNS rules based upon business requirement. | Changed 9.2.14: Should support 150+ servers and 1000 DNS rules and support scripting customize DNS rules, based upon business requirement. |

| Sr. No | Document Reference | Page No | Clause No | Description in RFP | Clarification Sought | NPCI Comment |
|-----------|-----------------------|---------|-----------|---|--|--|
| 121 | Section-9 | 49 | 9.2.1 | Augments and optimizes the DNS infrastructure by taking over the domain resolution process for content requests and delivery for all types of static and dynamic Web content, and processes the request-responses at thousands of requests per second. | All these specifications mention DC / DR Failover and BCP scenario's. However point 9.2.4 also mention GSLB should be a scalable solution. Clarification is required on whether GSLB is required from day1. | The GSLB feature is required on the device, however it is not required from day 1. |
| 122 | Section-9 | 49 | 9.2.14 | Should support 150 + load balancers and 1000 DNS rules | Need information on DNS rules. What type of DNS rules customer want to use | The details will be provided to L1 Bidder |
| 123 | Section-9 | 49 | 9.2.17 | 8 x 1000/100/10 BASE-T Ethernet ports | Can 6*10/100/1000 ports and 2*SFP (Copper / Fiber) ports can be acceptable to NPCI | No Change in RFP |
| 124 | Section-9 | 50 | 9.2.24 | Should support load balance traffic based on DNS query types | Need additional information as traffic will land on different IP address for different type of query | The details will be shared with the L1 bidder. |
| 125 | Section-9 | 50 | 9.2.25 | Should support load balance traffic based on DNS versus DNSSEC queries. | Need additional information. What is meaning of DNSEC queries based load balancing | The details will be shared with the L1 bidder. |
| 126 | Section-9 | 51 | 9.3.16 | The WAF should decrypt the encrypted traffic to get access to the HTTP data. | How many Applications (Web + Thick Client based) been considered under the scope? How many Web Site/Applications would be Intranet- based Internet facing? How many Web Applications enabled with PKI (SSL or Digital Certificate) The WAF shouldn't rely on other networking equipments like load balancers etc for SSL encyption and decryption. WAF should take SSL offloading and should suport both SSL on backend servers and HTTP on backend servers. | 1). The details would be shared with the L1 bidder. 2). No Change in RFP |
| 127 | Section-9 | 51 | 9.3.14 | | Fail - Open Features is not recommended in production environment as application security will be compromised if web application firewall is down or if it is in Fail Open mode. Example : If an attacker initiates a DDOS Attack on your site which brings down your network firewall and Web Application Firewall the next target in Fail Open will be application servers. Hence it would be recommended to have appliance in HA for application availability if one of the WAF appliances goes down. | Fail- Open feature is desired |

| Sr. No | Document Reference | Page No | Clause No | Description in RFP | Clarification Sought | NPCI Comment |
|-----------|-----------------------|---------|-----------|---|---|---|
| 128 | Section-9 | 51 | 9.3.1 | Should support minimum 1 Gbps throughput | Web Application Firewall is sized based on the HTTP/HTTPS through put which it needs to inspect and protect. So, instead of minimum throughput, please mention the minimum http/https throughput which needs to be protected. | Changed 9.3.1: Should support minimum 1 Gbps HTTP throughput |
| 129 | Section-9 | 51 | 9.3.10 | should mitigate zero day attack with script engine | Different OEMs protect "zero day attack" in different ways. Clarification should say "Solution should mitigate zero day attack" | Changed 9.3.10: Solution should mitigate zero day attack |
| 130 | Section-9 | 52 | 9.3.39 | should support integration with Third Party Vulnerabilities Scanners like Whitehat , Cenzic etc | WAF should be advanced and capable to indentify vulnerabilities in application by itself and not dependent on 3rd party tools for optimal performance. | Changed 9.3.39: should support integration with Third Party Vulnerabilities Scanners like Whitehat , Cenzic etc in case if the WAF cannot identify vulnerabilities in application by itself |
| 131 | Section-9 | 52 | 9.3.41 | Should support configuration and reporting on same appliance | There are limitations to having reporting on same appliance. Thus for historic logs and reports, the WAF must be integrated to an external hardware/ monitoring tool. | No Change in RFP |
| 132 | Section-9 | 52 | 9.3.27 | WAF should not just depend on manual configuration but should support auto learning of application paths and associated vulnerabilities by itself without depending on external vulnerability scanners. | Typically Vulnerability scanning is a separate solution and vulnerabilities are detected by vulnerability scanners. If WAF just find out only few vulnerabilities, then it may loose or miss other vulnerabilities. Hence WAF should have the option to integerate with other vulnerability scanners. Kindly change the specifications as "WAF should not just depend on manual configuration but should support auto learning of application paths and associated vulnerabilities by itself or by integerating with external vulnerability scanners. | No Change in RFP |
| 133 | Section-9 | 52 | 9.3.36 | WAF should support Parameter signing. | This is an OEM specific "Term". Currently elaborate the required feature. | No Change in RFP |

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|-----------|-----------------------|---------|-----------|--|---|---|
| 134 | Section-9 | 53 | 9.3.74 | WAF should support automatically analyze the security threats residing in the application | Do NPCI has conducted any Web application security related activities? If Yes then do they have any specific Risk Assessment Reports as per OWASP framework? Do NPCI have conducted any Application Threat Modelingkind of activities? | The details would be shared with the L1 bidder. |
| 135 | Section-9 | 53 | 9.3.68 | WAF should support user tracking and authentication to provide accurate policies to prevent fraud. | What doi you mean by WAF should support user tracking and authentication to provide accurate policies to prevent fraud ? Kindly Elaborate | Deleted 9.3.68 from RFP |
| 136 | Section-9 | 53 | 9.3.65 | ICAP integration with DLP server | WAF is not required to be integerated with DLP solution for Data leakage. Most of the WAF solution support "DLP" by default. Hence the clause shoud be "Solution should have builit in web DLP feature or should integerate with DLP server" | Changed 9.3.65: Solution should have built in web DLP feature or should integrate with DLP server |
| 137 | Section-9 | 54 | 9.3.88 | detailed PCI compliance report with action plan to achieve compliance | Does NPCI required any specific Regulatory and Compliance reports apart from PCI? | ISO 27001 and ISO 9001 |
| 138 | Section-9 | 54 | 9.3.92 | WAF should support policy distribution from one device to another | What do you mean by "WAF should support policy distribution from one device to another" ? | Changed 9.3.92 : WAF should be able to do configuration and policy synchronisation. |
| 139 | Section-9 | 54 | 9.3.85 | Selectable report formats: HTML, PDF & XML. | Industry standard is "pdf" and "csv" format. Kindly suggest that report format should be pdf/xml/email/ | Changed 9.3.85: Selectable report formats: PDF, XML & HTML or Email. |
| 140 | Section-9 | 54 | 9.3.91 | System Management | As Logging will need a lot of storage space , We recommend that NPCI should ask vendors to allow customize logs which can reduce syslog server space | The bidder should offer all the devices required as part of the overall solution. |
| 141 | Section-9 | 55 | 9.40 | Component Requirements: Cat6 Patch Panel & Accessories | Do we need to consider low side components like cable tray , PVC conduit etc. | The bidder has to consider all the accessories needed for the devices. Rackspace for the devices would be provided by NPCI. |
| 142 | Section-9 | 55 | 9.40 | Cat6 Patch Panel & Accessories | How many nodes of copper/fiber drops. we need to consider | The bidder has to consider all the accessories needed for the devices. Rackspace for the devices would be provided by NPCI. |

| Sr. No | Document Reference | Page No | Clause No | Description in RFP | Clarification Sought | NPCI Comment |
|-----------|-----------------------|---------|-----------|---|---|---|
| 143 | Section-9 | 55 | 9.40 | Cat6 Patch Panel & Accessories | How many numbers of server & network rack we need to consider | The bidder has to consider all the accessories needed for the devices. Rackspace for the devices would be provided by NPCI. |
| 144 | Section-9 | 55 | 9.40 | Component requirements | Request the authority to kindly mention the specifications and quantities that are required for Patch Panel, CAT 6 patch cables and accessories | The bidder has to consider all the accessories needed for the devices. Rackspace for the devices would be provided by NPCI. |
| 145 | Annexure-B | 58 | 10.30 | Bid Offer Forms : Until a formal contract is prepared and executed with the selected bidder, this offer will be binding on us. We also certify that the information/data/particulars furnished in our bid are factually correct. We also accept that in the event of any information / data / particulars are found to be incorrect, NPCI will have the right to disqualify /blacklist us and forfeit bid security. | Until a formal contract is prepared and executed with the selected bidder, this offer will be binding on us. We also certify that the information/data/particulars furnished in our bid are factually correct. We also accept that in the event of any information / data / particulars are found to be incorrect, NPCI will have the right to disqualify /blacklist us and forfeit bid security. | No change in terms of RFP |
| 146 | Annexure-I | 66 | 10.10 | Eligibility Criteria Matrix: The bidder should have expertise in deploying/configuring all devices mentioned in the RFP with atleast 2 live installations and support-Letter from the customers in this regard, to be attached. | Will PO suffice for this criteria. Do the vendor have to do implementation/installation of both the solutions at one customer place ? Can we submit individual reference for firewall and DDNS solution. | The bidder can submit proof for individual products and OEM undertaking for implementation, suuport & post implementation. |
| 147 | Annexure-I | 66 | 10.10 | Eligibility Criteria | "The proposed firewall must have featured in the latest Gartner Report of 2013 for Enterprise Network firewalls in the Challenger's or Leader's quadrant". | |
| 148 | Format B | 70 | | DDNS Solution firewall (replacement with buyback option) | Is this optional? If the Firewall solution provides this facility as separate blade but on same platform. Is NPCI going to consider it or they want the dedicated hardware for the same. Please specify in detail. | No, it is not an optional item.Dedicated device is needed. |

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| 149 | Format B | 70 | | Web Application firewall(optional) | Is this optional? If the Firewall solution provides this facility as separate blade but on same platform. Is NPCI going to consider it or they want the dedicated hardware for the same. Please specify in detail. | This is optional item |
| 150 | Table-3 | 72 | TABLE 3 | Facilities Management for L2 support for 1 engineer to maintain the General shift (cost per year) | Only one L2 resource has to be considered? What about shadow resources cost ? Please specify it clearly. | The TCO mentions only 1 L2 Engineer |
| 151 | Table-4 | 72 | TABLE 4 | Buyback of devices. | Are these devices running in NPCI environment or kept as standby? If these devices are not carrying any value still NPCI want to replace them? Please specify it clearly. | The devices mentioned in the buyback are production devices. |
| 152 | General | | | | The specifications mentioned are that of Load Balancer then why it has been named as DDNS? | No Change in RFP |
| 153 | General | | | | Where are the DNS servers hosted? Both A DNS and CDNS? | The details would be shared with the L1 bidder. |
| 154 | General | | | | Is there any expectation for this box is work as CDNS? | The details would be shared with the L1 bidder. |
| 155 | General | | | Clause not present in RFP | Customer hereby agrees to make the site ready as per the agreed specifications, within the agreed timelines. Customer agrees that Bidder shall not be in any manner be liable for any delay arising out of Customer's failure to make the site ready within the stipulated period, including but not limited to levy of liquidated damages for any delay in performance of Services under the terms of this Agreement. | No change in terms of RFP |
| 156 | General | | | Clause not present in RFP | Any Deliverable(s) / Work Product(s) provided to the Customer shall be deemed to have been accepted if the customer puts such Deliverable(s) / Work Product(s) to use in its business or does not communicate its disapproval of such Deliverable(s) / Work Product(s) together with reasons for such disapproval within 10 days from the date of receipt of such Deliverable(s) / Work Product(s). | No change in terms of RFP |
| 157 | General | | | Clause not present in RFP | The risk, title and ownership of the products shall be transferred to the customer upon dispatch of such products to the customer | No change in terms of RFP |

| Sr. No | Document Reference | Page No | Clause No | Description in RFP | Clarification Sought | NPCI Comment |
|-----------|-----------------------|---------|-----------|---|--|---|
| 158 | General | | | Clause not present in RFP | Since Bidder is acting as a reseller of completed products, Bidder shall "pass-through" any and all warranties and indemnities received from the manufacturer or licensor of the products and, to the extent, granted by such manufacturer or licensor, the Customer shall be the beneficiary of such manufacturer's or licensor's warranties and indemnities. Further, it is clarified that Bidder shall not provide any additional warranties and indemnities with respect such products. | No change in terms of RFP |
| 159 | Section-9 | | | | As Logging will need a lot of storage space , We recommend that NPCI should ask vendors to allow customize logs which can reduce syslog server space | All the proposed devices should be integrated with the SIEM solution. |
| 160 | General | | | Proposed clause - interst on delayed payments | We suggest PNCI that payments that are due to the Supplier be released on or before the due date. In the event of non payment, Interest at an annual rate equal to 18% shall be applicable for the relevant delayed period, calculated from the date due until date of full payment. | No change in RFP |
| 161 | General | | | Proposed clause - Site Not Ready | In order to enable the Supplier to commence work and meet its obligations under the contract, we request NPCI to provide physical possession of the site and access thereto, and making the site ready complete in all respect. We suggest that the Supplier should not in any manner be liable for any delay under the terms of this contract, if such delay is attributable to Purchaser's failure to make the site ready within seven (7) days of Supplier's direction in this regard. | No change in terms of RFP |

| Sr. No | Document Reference | Page No | Clause No | Description in RFP | Clarification Sought | NPCI Comment |
|-----------|-----------------------|---------|-----------|--|---|---------------------------|
| 162 | General | | | Proposed clause - Deemed Acceptance | We suggest that the goods / software which require acceptance test shall be deemed accepted for the purpose of release of payment and for start of the warranty period and otherwise, on occurrence of any one of following events, whichever occurs earliest: a. if Purchaser fails to conduct or does not provide a written notice of any rejection / confirmation of acceptance test, within seven (7) days from the date of Test readiness notification by the Supplier, or b. if Purchaser puts the material into operational / productive/ normal use prior to acceptance test. c. if goods / software have been installed but, due to reasons beyond the control of the Supplier, it has not been possible during a period of three (3) days from the date of notice by the Supplier, to proceed with the acceptance tests. | No change in terms of RFP |
| 163 | Section-8 | | | 20 % of the equipment cost of Purchase Order will be paid on delivery. 70 % of the equipment cost of Purchase Order after installation of hardware and issue of Acceptance. (Refer 8.13). 10% of the equipment cost of the Purchase Order will be paid after expiry of the warranty period and against submission of Performance Bank Guarantee for equivalent amount, issued by a scheduled commercial bank, valid till expiry of the warranty period. For the purpose of payment, the end of the quarter will be June, Sept, Dec and March. Payment will be released within 30 days of receipt of Invoice, if otherwise in order. | We recommend NPCI to consider following payment terms as any end up paying 100% payment in advance or max on delivery. 1) 70% on delivery of the material 2) 20% on installation & commissioning 3) 10% against submission of Performance Bank Guarantee | No change in RFP |