

Notification pertaining to RFP for Engagement of consultant to develop rules and policies for Card Scheme and Card Acceptance Network of NPCI

Purchase of RFP document

1. RFP document containing detail specification of the scope with terms and conditions can be obtained by eligible vendors on any working day from August 2, 2010 to August 9, 2010 during office hours on payment of an amount of INR 50,000/- (INR Fifty Thousand) in the form of Demand Draft / Pay Order from scheduled commercial bank in India favoring “National Payments Corporation of India” payable at Mumbai.
2. RFP document can be obtained from
 Chief Executive Officer
 National Payments Corporation of India
 C-9 8th Floor, RBI Premises
 Bandra Kurla Complex, Bandra (East)
 Mumbai – 400 051
3. RFP document is non-transferable and cost of RFP documents is non-refundable.
4. Important Dates :

S. No.	Particulars	Details
1.	RFP Reference No	NPCI:RFP:2010-11/0005
2.	Name of the Employer	National Payments Corporation of India (NPCI)
3.	Name of the Assignment/job is	Engagement of consultant to develop rules and policies for Card Scheme and Card Acceptance Network of NPCI
4.	Date of Issue of RFP	The copy of RFP may be obtained from NPCI office from August 2, 2010 to August 9, 2010 between 11:00 to 17:00 hours (On working days) on Payment of cost of RFP.
5.	Last date, time and address for submission of the bid	September 17, 2010, 15:00 hours Chief Executive Officer C-9, 8 th Floor, RBI building Bandra Kurla Complex, Mumbai-400051
6.	Last date for receipt of pre-bid queries	August 20, 2010
7.	Pre Bid Meeting	September 3, 2010
8.	Opening of Technical bids	Date, Time and Venue will be communicated later.
9.	Cost of RFP	INR 50,000/- (Cost of RFP is non-refundable and RFP document is non-transferable)
10.	The Employer’s representative	Chief Executive Officer
11.	Commercial Bid opening	Date, Time and Venue will be communicated later.
12.	Number of Proposal Copies to be submitted.	One hard copy and one soft copy
13.	Address for communication	Manager, Card Payments, National Payments Corporation of India, C-9, 8 th Floor, RBI Premises, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051.

		email – cards.mgr@npci.org.in
14.	NPCI Contact Person	Mr. Ashish Dabas
15.	Contact Person Telephone	022-26 57 31 50

Eligibility for submission of BID

1. Eligibility Criteria for submission of BID is enclosed as Annexure ‘A’. All the eligibility criteria are mandatory.

(A P Hota)
 Chief Executive Officer
 National Payments Corporation of India

Annexure “A”

The bidders should meet following eligibility criteria to qualify themselves for responding to this RFP

Eligibility criteria

- 1 The Bidder should be a registered company/firm since last 10 years as on 31.03.2010 globally or domestically. In case of a subsidiary company, the registration date of the parent company can be considered.
- 2 The Bidder should have annual turnover of more than Rs. 50 crore (including global business turnover) for at least 2 of the last 3 Years. This must be supported by audited financial statements for the financial year 2007-08, 2008-09 and 2009-10 or Calendar year 2007, 2008 and 2009.
- 3 The Bidder should have positive net worth for the last 3 Financial Years. This must be supported by audited financial statements for last three financial years.
- 4 The Bidder should have executed at least 2 consultancy assignments in Card Scheme Development in India or abroad. One of the two assignments should be completed for a large card network¹.
- 5 The Bidder and/or sub-contractor should have consultancy experience in financial services area on strategy related projects.

¹ **Large Card Network-** A network which processes at least average of 1 million POS and/or ATM transactions daily

- 6 The Bidder and the sub-contractors (if any) of the Bidder should not be currently blacklisted / barred / disqualified by any company / institution in India or abroad.
- 7 The Bidder should have at least 10 Subject Matter Experts (SMEs) in card payment space. The following conditions must hold:
 - a. At least 6 SME's having knowledge in Business, Technology, Operations and Governance areas should be available for the scope of the project.
 - b. At least 6 SME's having knowledge on Magnetic Stripe cards with Pin based authentication and/or Magnetic Strip cards with Signature based authentication should be available for the scope of the project.
 - c. At least 2 SME's having knowledge on building standards and procedures for a card scheme.
 - d. The Bidder should ensure that the mentioned SME's are available and assigned to this project till they are employed by the Bidder.
- 8 The Bidder including the subcontractors, if any, employed by the Bidder, must not have an actual or potential conflict of interest with NPCI.
- 9 The Bidder and sub-contractor (if any) must own the responsibility to transfer the Intellectual Property Rights (IPR) to NPCI for all the documentation, customizations, strategy, policies, rules and regulations etc. done for NPCI. NPCI will have the sole and exclusive right to this IPR.
- 10 The Bidder should not have submitted bid for Switch and ACH RFP of NPCI as a lead Bidder. Further, the Bidder should not sub-contract the work to any parties who have submitted the bids as lead bidder for the Switch and ACH RFP of NPCI.
- 11 The Bidder should furnish as part of its bid, an Earnest Money Deposit (EMD) of Rs. 25,00,000/- (INR Twenty Five Lakh only) or a Bank guarantee of like amount issued by any Scheduled commercial Bank in India.
- 12 The Bidder should have key resources / SME / consulting team available in Mumbai for the project.