

Notification pertaining to RFP for Design, Supply, Implement and Maintain a Financial Switching and ACH Solution for NPCI

Sealed proposal in prescribed format are Invited for Design, supply, Implement and Maintain a Financial Switching and ACH solution for NPCI.

Purchase of RFP document

1. RFP document containing detail specification of the solution with terms and conditions can be obtained by eligible vendors on any working day from April 7, 2010 to April 13, 2010 during office hours on payment of an amount of INR 5,00,000 (INR Five Lac) in the form of Demand Draft / Pay Order from scheduled commercial bank in India favoring “National Payments Corporation of India” payable at Mumbai.
2. RFP document can be obtained from

Chief Executive Officer
National Payments Corporation of India
C-9 8th Floor, RBI Premises
Bandra Kurla Complex, Bandra (East)
Mumbai – 400 051
3. RFP document is non-transferable and cost of RFP documents is non-refundable.
4. Important Dates :

Offer Reference No	NPCI:RFP:2010-11:0001
Cost of RFP Document	INR 5,00,000/-
Date and time of issue of RFP document	April 7, 2010 to April 13, 2010 between 11:00 to 17:00 hour on working days
Last date of receipt of pre-bid query	April 23, 2010
Pre-quote bidder meeting	April 30, 2010
Last date and time of receipt of bid	May 28, 2010 by 15:00 hour
Date of opening of Technical bid	It will be intimated separately
Address for communication	Chief Executive Officer National Payments Corporation of India C-9 8 th Floor RBI Premises, Bandra Kurla Complex Bandra (East), Mumbai – 400 051. Attn : Chief Manager Projects
NPCI Contact Person	Mr. Mandeep Sethi
Contact Person Telephone/email	022-26 57 31 50 / cmprojects@npci.org.in

Eligibility for submission of BID

1. Eligibility Criteria for submission of BID is enclosed as Annexure 'A'. All the eligibility criteria are mandatory.

(A P Hota)

Chief Executive Officer

National Payments Corporation of India

Annexure “A”

Eligibility Criteria for Request for Proposal

This chapter details the eligibility criteria for participating in the RFP. All the criteria mentioned in this chapter are mandatory. In view of the complex nature of the project, a consortium arrangement will be permitted. A lead bidder as the leader of the consortium may partner with other bidders to propose the best technical solution to NPCI.

Financials of Lead Bidder

1. The lead bidder must have turnover of at least INR 200 crore in each of the last two years. This must be supported by audited financial statements for the FY 2007-08 or calendar year 2007 and FY 2008-09 or calendar year 2008. If the audited financial statement of FY 2009-10 or calendar year 2009 is available at the time of submission of the bid, the bidder shall enclose the same.
2. The lead bidder must have declared profit for at least two out of the last three years. Audited financial statement for the FY 2007-08 or calendar year 2007 and FY 2008-09 or calendar year 2008 should be submitted. If the audited financial statement of FY 2009-10 or calendar year 2009 is available at the time of bidding, the bidder shall enclose the same; otherwise provide audited financial statement for FY 2006-07 or calendar year 2006.

Capabilities of Lead Bidder / Consortium Member

The Lead Bidder would primarily be responsible for all deliverables like hardware, software IP ownership/ transfer of IP, training, implementation, integration, Facility Management etc. of the solution. It will be the responsibility of the lead bidder to fulfill all contractual obligations. It is mandatory that in the consortium, IP owners of both Switch and ACH solution should be present. Lead bidder is permitted to submit only one bid. Lead bidder should have back to back agreement with all the consortium members in accordance with the terms of RFP.

Lead Bidder / Consortium member must have the following capabilities:

1. The lead bidder / Switch IP owner must have implemented at least 5 switching solutions for different customers in India or abroad in the last 5 years.
2. Lead Bidder / ACH IP owner must have experience of implementing at least 5 ACH solutions in the last 5 years.

3. If lead bidder is neither a Switch nor ACH IP owner, lead bidder will ensure to have IP owners of Switch and ACH solution to be its consortium members.
4. Lead bidder must ensure that the Switch and ACH IP owners are exclusive to the consortium i.e. they should be part of one consortium only.

Declaration by Consortium Members (including the Lead Bidder)

No consortium members should have been currently blacklisted by any bank / institution. Lead bidder should declare the same and enclose the declarations of individual consortium members.

Point of Presence

Lead Bidder, Switch IP owner and ACH IP owner individually must have a local point of presence in India for Technical support or undertake to setup a point of presence in India within 3 months of the work order, when issued.

Other Qualifying Details

Lead bidders must comply with the below mentioned criterion (Answer to questions below should necessarily be YES)

1. Whether the Bid security is provided?
2. Whether the Lead Bidder is ISO 9001:2000 certified?
3. Whether the Lead Bidder accepts the responsibility as mentioned below?

The Lead Bidder must own the responsibility to transfer the source code, Intellectual Property Rights for the customizations done for NPCI and perpetual licenses for both Switch and ACH solution.

If the answer to the above question is yes, the following compliance is required.

- I. Lead bidder must commit in writing that the source code for customization done in Switch and ACH solutions for NPCI will be provided to NPCI for unlimited and unfettered use by NPCI. Lead bidder should also provide all related material but not limited to flow charts, annotations, design documents schema, development, maintenance and operational tools and all related documentation before going live.
- II. Lead bidder will transfer all Intellectual Property Right for all the customization done for NPCI for Switch and ACH solutions.

- III. Lead bidder shall commit in writing that the perpetual license(s) for all the applications software including Switch, ACH, Payment Gateway, Fraud Detection/prevention system, Dispute Management System, Liquidity Manager etc. will be provided at Enterprise Level without any constraint based on number of Transactions, Institutions, Channels, Interchanges, Devices, number of Merchants, application modules, CPUs, memory, file formats, number of files etc.
4. Whether number of consortium members including the lead bidder is within 4?
5. Whether the proposed switch has at least one live single Switch implementation with at least 1,000 ATMs and 25,000 POS?
6. Whether the proposed switch solution has at least one live installation with at least 5 connections including interchange schemes?
7. Whether the proposed Switch has at least one live site processing a minimum of 3 million transactions a day.
8. Whether proposed switch solution has been benchmarked to process 1000 TPS and 10 million transactions in a day? (Note: Audited benchmark report must be submitted with the bid)
9. Whether the Proposed ACH solution has at least one currently functional live site? (Note: Provide citation for the same)
10. Whether the proposed ACH solution has been benchmarked to process 10 million records in a day. (Note: Audited benchmark report must be submitted with the bid)
11. Whether the bidders agrees to provide SDK along with documentation, all the APIs, and entire documentation set including design documentation related to solution delivered to NPCI including development and customization for Switch and ACH solutions?